# ENBRIDGE INCOME PARTNERS LP MANAGEMENT'S DISCUSSION AND ANALYSIS

**September 30, 2017** 

# **GLOSSARY**

ACFFO Available cash flow from operations

Canadian L3R Program Canadian portion of the Line 3 Replacement Program

EBIT Earnings before interest and income taxes

EIPLP Enbridge Income Partners LP

Enbridge Inc.

EPI Enbridge Pipelines Inc.

IDR Incentive Distribution Right

IJT International Joint Tariff

MD&A Management's Discussion and Analysis

the Fund Enbridge Income Fund

the Fund Group The Fund, ECT, EIPLP and the subsidiaries and investees of EIPLP

the Manager or EMSI Enbridge Management Services Inc.

# MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2017

This Management's Discussion and Analysis (MD&A) dated November 2, 2017 should be read in conjunction with the unaudited interim consolidated financial statements and notes thereto of Enbridge Income Partners LP (EIPLP) as at and for the three and nine months ended September 30, 2017, prepared in accordance with generally accepted accounting principles in the United States of America (U.S. GAAP). It should also be read in conjunction with the audited consolidated financial statements and notes thereto and MD&A for the year ended December 31, 2016.

EIPLP is a member of the Fund Group, which also includes Enbridge Commercial Trust (ECT) and Enbridge Income Fund (the Fund). EIPLP holds all of the underlying operating entities of the Fund Group through its subsidiaries and investees. Enbridge Inc. (Enbridge), through its wholly-owned subsidiary Enbridge Management Services Inc. (the Manager or EMSI), is responsible for the operations and day-to-day management of the Fund Group. The Manager also provides administrative and general support services to the Fund Group. The limited partners of EIPLP are ECT and Enbridge and certain of its subsidiaries.

All financial measures presented in this MD&A are expressed in Canadian dollars, unless otherwise indicated. EIPLP supplements the Fund's financial statements and MD&A, and additional information related to EIPLP is available under the Fund's profile on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.

EIPLP conducts its business through three business segments: Liquids Pipelines, Gas Pipelines and Green Power.

# **LIQUIDS PIPELINES**

Liquids Pipelines consists of common carrier and contract crude oil, natural gas liquids (NGL) and refined products pipelines, feeder pipelines, gathering systems and terminals in Canada, including Canadian Mainline, Regional Oil Sands System, Southern Lights Pipeline, which includes Southern Lights Canada Pipeline and Class A units of certain Enbridge subsidiaries which provide a defined cash flow stream from the United States portion of Southern Lights (Southern Lights US), Bakken System and Feeder Pipelines and Other.

### **GAS PIPELINES**

Gas Pipelines includes EIPLP's 50% interest in the Alliance Pipeline system, which transports liquids-rich natural gas from northeast British Columbia, northwest Alberta and the Bakken area of North Dakota to Channahon, Illinois.

# **GREEN POWER**

Green Power consists of wind facilities, solar facilities and waste heat recovery facilities located in the provinces of Alberta, Saskatchewan, Ontario and Quebec.

# **ELIMINATIONS AND OTHER**

In addition to the segments noted above, Eliminations and Other includes operating and administrative costs and foreign exchange costs which are not allocated to business segments. Also included in Eliminations and Other are new business development activities, general corporate investments and elimination of transactions between segments required to present financial performance and financial position on a consolidated basis.

# **CONSOLIDATED EARNINGS**

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(millions of Canadian dollars)				
Liquids Pipelines	750	344	1,913	1,633
Gas Pipelines	51	47	156	155
Green Power	22	28	106	103
Eliminations and Other	(12)	17	(17)	(10)
Earnings before interest and income taxes	811	436	2,158	1,881
Interest expense	(107)	(103)	(308)	(287)
Income tax expense	(139)	(34)	(335)	(265)
Special interest rights distributions - TPDR¹	(66)	(66)	(198)	(196)
Special interest rights distributions - IDR <sup>2</sup>	(12)	(12)	(36)	(35)
Earnings attributable to general and limited partners	487	221	1,281	1,098

<sup>1</sup> Temporary Performance Distribution Right (TPDR) distributes Class D units of EIPLP and refers to the paid-in-kind component of the Special Interest Rights (SIR) distribution (see Liquidity and Capital Resources – Distributions).

## **EARNINGS BEFORE INTEREST AND INCOME TAXES**

Earnings before interest and income taxes (EBIT) was \$811 million and \$2,158 million for the three and nine months ended September 30, 2017, respectively, compared with \$436 million and \$1,881 million for the three and nine months ended September 30, 2016.

The comparability of EIPLP's earnings were impacted by a number of unusual, non-recurring or non-operating factors that are listed in the Non-GAAP Reconciliation tables and discussed in the results for each reporting segment. Changes in the unrealized derivative fair value gains and losses is a significant non-operating factor. EIPLP has a comprehensive long-term economic hedging program to mitigate interest rate, foreign exchange and commodity price risks that create volatility in short-term earnings. Over the long term, EIPLP believes its hedging program supports reliable cash flows.

The majority of EIPLP's unrealized derivative fair value gains and losses are within its Liquids Pipelines segment, specifically within the Canadian Mainline. Financial derivative instruments are used to hedge exposure to fluctuations in foreign exchange rates, power costs and the price of allowance oil which are inherent in the Competitive Toll Settlement (CTS) which drives Canadian Mainline revenue. For the three months ended September 30, 2017 and 2016, Canadian Mainline recognized net unrealized derivative fair value gains of \$326 million and a loss of \$7 million, respectively. The nine months ended September 30, 2017 reflected a \$747 million unrealized derivative fair value gain compared with \$549 million in the corresponding 2016 period.

Also impacting the comparability of year-over-year EBIT were pipeline and facilities restart costs that resulted from the extreme wildfires that occurred in northeastern Alberta in the second quarter of 2016.

Excluding the impact of unusual, non-recurring or non-operating factors, EIPLP EBIT increased for the third quarter of 2017 compared with the third quarter of 2016, primarily driven by stronger performance from the Liquids Pipelines segment. Specifically, Canadian Mainline contributions increased due to a higher Canadian Mainline International Joint Tariff (IJT) Residual Benchmark Toll, which increased in April 2017 and July 2017. In addition, Canadian Mainline throughput was higher in the third quarter of 2017 following capacity optimizations implemented earlier in the year, as further discussed in *Non-GAAP Measures – Adjusted EBIT*.

For the first nine months of 2017, EIPLP EBIT was higher than the same period in 2016, largely driven by the stronger results within the Liquids Pipelines segment in the second and third quarters of 2017

<sup>2</sup> Incentive Distribution Right (IDR) refers to the cash component of the SIR distribution (see Liquidity and Capital Resources – Distributions).

compared with the corresponding period in 2016. Following the first quarter of 2017, Canadian Mainline revenues increased due to a higher Canadian Mainline IJT Residual Benchmark Toll and a higher foreign exchange hedge rate used to record United States dollar denominated revenues compared to the second and third quarters of 2016, respectively. The Canadian Mainline also benefitted from stronger throughput on a year-to-date basis in 2017 compared to 2016, as further discussed in *Non-GAAP Measures – Adjusted EBIT*.

# **EARNINGS ATTRIBUTABLE TO GENERAL AND LIMITED PARTNERS**

Earnings attributable to the general and limited partners of EIPLP were \$487 million for the three months ended September 30, 2017 compared with \$221 million for the three months ended September 30, 2016. For the nine months ended September 30, 2017, earnings attributable to the general and limited partners of EIPLP were \$1,281 million compared with \$1,098 million for the nine months ended September 30, 2016.

In addition to the factors discussed in *Consolidated Earnings – Earnings Before Interest and Income Taxes* above, the change in earnings attributable to general and limited partners period-over-period was also impacted by an increase in interest expense due to higher levels of debt outstanding in both periods of 2017 as well as lower capitalized interest. Income tax expense in both periods reflects the increase in earnings before income taxes compared with the respective corresponding prior year periods.

## FORWARD-LOOKING INFORMATION

Forward-looking information, or forward-looking statements, have been included in this MD&A to provide information about EIPLP and EIPLP's subsidiaries and affiliates, including management's assessment of EIPLP's plans and operations. This information may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", "likely" and similar words suggesting future outcomes or statements regarding an outlook. Forward-looking information or statements included or incorporated by reference in this document include, but are not limited to, statements with respect to the following: earnings/(loss) or adjusted earnings/(loss); EBIT or adjusted EBIT; effect of the increase or decrease of the Canadian Mainline IJT Residual Benchmark Toll on adjusted EBIT; available cash flow from operations (ACFFO); cash flows; distributions and policy; costs related to announced projects and projects under construction; in-service dates for announced projects and projects under construction; capital expenditures; recovery of the costs of the Canadian portion of the Line 3 Replacement Program (Canadian L3R Program) through the use of surcharges; actions of regulators; commodity prices; supply forecasts; impact of hedging program; impact of the Canadian L3R Program on existing integrity programs; outcome of proceedings in respect of the Canadian L3R Program; and sources of liquidity and sufficiency of financial resources.

Although EIPLP believes these forward-looking statements are reasonable based on the information available on the date such statements are made and processes used to prepare the information, such statements are not guarantees of future performance and readers are cautioned against placing undue reliance on forward-looking statements. By their nature, these statements involve a variety of assumptions, known and unknown risks and uncertainties and other factors, which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by such statements. Material assumptions include assumptions about the following: supply of and demand for crude oil, natural gas, NGL and renewable energy; prices of crude oil, natural gas, NGL and renewable energy; exchange rates; inflation; Canadian pipeline export capacity; levels of competition; interest rates; availability and price of labour and construction materials; operational reliability; customer and regulatory approvals; maintenance of support and regulatory approvals for EIPLP's projects (including the Canadian L3R Program); anticipated in-service dates; weather; credit ratings; capital project funding; earnings/(loss) or adjusted earnings/(loss); EBIT or adjusted EBIT; cash flows and ACFFO; and distributions. Assumptions regarding the expected supply of and demand for crude oil, natural gas, NGL and renewable energy, and the prices of these commodities, are material to and underlie all forward-looking statements. These factors are relevant to all forwardlooking statements as they may impact current and future levels of demand for EIPLP's services. Similarly, exchange rates, inflation and interest rates impact the economies and business environments in which EIPLP operates and may impact levels of demand for EIPLP's services and cost of inputs, and are therefore inherent in all forward-looking statements. Due to the interdependencies and correlation of these macroeconomic factors, the impact of any one assumption on a forward-looking statement cannot be determined with certainty, particularly with respect to earnings/(loss), adjusted earnings/(loss), EBIT, adjusted EBIT, ACFFO, cash flows and distributions. The most relevant assumptions associated with forward-looking statements on announced projects and projects under

construction, including estimated completion dates and expected capital expenditures, include the following: availability and price of labour and construction materials; effects of inflation and foreign exchange rates on labour and material costs; effects of interest rates on borrowing costs; and impact of weather and customer, government and regulatory approvals on construction and in-service schedules and cost recovery regimes.

EIPLP's forward-looking statements are subject to risks and uncertainties pertaining to distribution policy, operating performance, regulatory parameters, project approval and support, renewals of rights of way, weather, economic and competitive conditions, public opinion, changes in tax laws and tax rates, exchange rates, interest rates, commodity prices, political decisions and supply of and demand for commodities, including but not limited to those risks and uncertainties discussed in this MD&A. The impact of any one risk, uncertainty or factor on a particular forward-looking statement is not determinable with certainty as these are interdependent and EIPLP's future course of action depends on management's assessment of all information available at the relevant time. Except to the extent required by applicable law, EIPLP assumes no obligation to publicly update or revise any forward-looking statements made in this MD&A or otherwise, whether as a result of new information, future events or otherwise. All subsequent forward-looking statements, whether written or oral, attributable to EIPLP or persons acting on EIPLP's behalf, are expressly qualified in their entirety by these cautionary statements.

# **NON-GAAP MEASURES**

This MD&A contains references to adjusted EBIT, adjusted earnings and ACFFO. Adjusted EBIT represents EBIT adjusted for unusual, non-recurring or non-operating factors on both a consolidated and segmented basis. Adjusted earnings represent earnings adjusted for unusual, non-recurring or non-operating factors included in adjusted EBIT, as well as adjustments for unusual, non-recurring or non-operating factors in respect of interest expense and income taxes on a consolidated basis. These factors, referred to as adjusting items, are reconciled and discussed in the financial results sections for the affected business segments.

ACFFO represents cash available to fund distributions on Class A and Class C units, as well as for debt repayments and reserves. ACFFO consists of adjusted EBIT further adjusted for non-cash items, representing cash flow from EIPLP's underlying businesses, less deductions for maintenance capital expenditures, interest expense, applicable taxes and further adjusted for unusual, non-recurring or non-operating factors not indicative of the underlying or sustainable cash flows of the business. ACFFO is important to unitholders as the Fund Group's objective is to provide a predictable flow of distributions to unitholders.

The Manager believes the presentation of adjusted EBIT, adjusted earnings and ACFFO give useful information to partners and unitholders as they provide increased transparency and insight into the performance of EIPLP. The Manager uses adjusted EBIT, adjusted earnings and ACFFO to set targets and to assess the performance of EIPLP. Adjusted EBIT, adjusted earnings and ACFFO are not measures that have standardized meaning prescribed by U.S. GAAP and are not U.S. GAAP measures. Therefore, these measures may not be comparable with similar measures presented by other issuers.

The tables below provide a reconciliation of the GAAP and non-GAAP measures.

## NON-GAAP RECONCILIATION - EBIT TO ADJUSTED EBIT

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(millions of Canadian dollars)				
Earnings before interest and income taxes	811	436	2,158	1,881
Adjusting items <sup>1</sup> :				
Changes in unrealized derivative fair value				
(gains)/loss <sup>2</sup>	(346)	8	(791)	(589)
Unrealized (gains)/loss on translation of United States				
dollar intercompany loan receivable	25	(2)	51	53
Leak remediation costs	3	_	15	_
Leak insurance recoveries	(2)	_	(6)	(5)
Make-up rights adjustments <sup>3</sup>	_	(4)	_	30
Northeastern Alberta wildfires pipelines and facilities		, ,		
restart costs	_	18	_	39
Other	_	_	_	6
Adjusted earnings before interest and income taxes	491	456	1,427	1,415

<sup>1</sup> The above table summarizes adjusting items by nature. For a detailed listing of adjusting items by segment, refer to individual segment discussions.

# NON-GAAP RECONCILIATION - ADJUSTED EBIT to ADJUSTED EARNINGS

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(millions of Canadian dollars)				
Liquids Pipelines	408	366	1,142	1,129
Gas Pipelines	49	48	149	144
Green Power	21	27	102	99
Eliminations and Other	13	15	34	43
Adjusted earnings before interest and income taxes	491	456	1,427	1,415
Interest expense <sup>1</sup>	(108)	(92)	(312)	(276)
Income taxes <sup>1</sup>	(50)	(42)	(132)	(144)
Special interest rights distributions - TPDR	(66)	(66)	(198)	(196)
Special interest rights distributions - IDR	(12)	(12)	(36)	(35)
Adjusted earnings attributable to general and limited	055	044	740	704
partners	255	244	749	764

<sup>1</sup> These balances are presented net of adjusting items.

# **Adjusted EBIT**

Adjusted EBIT increased in the third quarter of 2017 compared to the corresponding period in 2016. The quarter-over-quarter increase was mainly driven by stronger contributions from the Liquids Pipelines segment. The Liquids Pipelines segment revenues increased due to a higher average Canadian Mainline IJT Residual Benchmark Toll in the third quarter of 2017 as well as throughput growth on the Canadian Mainline and Regional Oil Sands System. Liquids pipelines throughput in the third quarter of 2017 returned to levels achieved earlier in the year following temporary, unusual events in the second quarter, as discussed below. Canadian Mainline throughput was further strengthened in the third quarter of 2017 by capacity optimizations implemented in the first half of the year.

The year-to-date increase in adjusted EBIT was largely driven by the stronger results in the second and third quarters of 2017 compared to the corresponding periods in 2016. Beginning in April 2017, the

<sup>2</sup> Changes in unrealized derivative fair value gains and losses are presented net of amounts realized on the settlement of derivative contracts during the applicable period.

<sup>3</sup> Effective January 1, 2017, EIPLP no longer makes such an adjustment to its EBIT.

Liquids Pipelines segment benefitted from an increase in the Canadian Mainline IJT Residual Benchmark Toll from US\$1.47 to US\$1.62, which was further increased to US\$1.64 in July 2017. In addition, United States dollar denominated Canadian Mainline revenues were recorded at a higher foreign exchange hedge rate in the second and third quarters of 2017 compared with the corresponding 2016 periods. The IJT Benchmark Toll and its components are set in United States dollars, and the majority of EIPLP's foreign exchange risk on Canadian Mainline revenues is hedged. The effective hedge rate for the translation of Canadian Mainline United States dollar transactional revenues for the second and third quarters of 2017 were \$1.04 and \$1.07 compared with \$1.03 and \$1.05 for the corresponding periods in 2016, respectively.

Canadian Mainline throughput was also stronger on a year-to-date basis in 2017 compared to 2016, driven by strong oil sands production in western Canada along with increased pipeline capacity realized in the third quarter of 2017, as discussed above. The year-to-date periods were also impacted by temporary, unusual events in the second quarters of both years. In the second quarter of 2017, volumes were impacted by an unexpected outage and accelerated maintenance at a customer's upstream facility, while in the second quarter of 2016, throughput was lower due to the impacts of the northeastern Alberta wildfires. Based on the positive impacts of Canadian Mainline capacity optimizations implemented in the first half of the year along with new projects coming into service in the remainder of the year, liquids pipelines throughput is expected to remain strong through the fourth quarter of 2017.

# Adjusted Earnings Attributable to General and Limited Partners

Adjusted earnings attributable to general and limited partners, referred to as adjusted earnings, increased by \$11 million and decreased by \$15 million for the third quarter and first nine months of 2017 as compared to the prior year periods, respectively. The period-over-period change was largely due to the factors discussed in *Non-GAAP Measures – Adjusted EBIT* above as well as an increase in interest expense due to higher levels of debt outstanding in both periods of 2017 and lower capitalized interest. Income tax expense in the third quarter and first nine months of 2017 reflects the increase and decrease in adjusted earnings before income taxes compared with the respective corresponding prior year periods.

# **NON-GAAP RECONCILIATION – ACFFO**

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(unaudited; millions of Canadian dollars)				
EIPLP adjusted earnings before interest and income				
taxes	491	456	1,427	1,415
Depreciation and amortization expense	167	156	490	475
Cash distributions in excess of/(less than) equity				
earnings	6	2	13	(8)
Maintenance capital expenditures <sup>1</sup>	(13)	(38)	(42)	(71)
Interest expense <sup>2</sup>	(101)	(86)	(294)	(263)
Current income taxes <sup>2</sup>	(19)	16	(49)	(32)
Special interest rights distributions - IDR	(12)	(12)	(36)	(35)
Other adjusting items <sup>3</sup>	21	8	57	27
EIPLP ACFFO	540	502	1,566	1,508

<sup>1</sup> Maintenance capital expenditures are expenditures that are required for the ongoing support and maintenance of the existing pipeline system or that are necessary to maintain the service capability of the existing assets (including the replacement of components that are worn, obsolete or completing their useful lives). For the purpose of ACFFO, maintenance capital excludes expenditures that extend asset useful lives, increase capacities from existing levels or reduce costs to enhance revenues or provide enhancements to the service capability of the existing assets. Maintenance capital expenditures occur primarily within EIPLP's Liquids Pipelines segment.

<sup>2</sup> These balances are presented net of adjusting items.

<sup>3</sup> Primarily relates to cash received for revenue that is deferred, including make-up rights recognized for certain take-or-pay tolling arrangements. Prior to January 1, 2017, EIPLP included make-up rights recognized for certain take-or-pay tolling arrangements in its determination of adjusted EBIT.

# **Available Cash Flow from Operations**

ACFFO increased by \$38 million and \$58 million for the three and nine months ended September 30, 2017 compared with the corresponding 2016 periods, respectively.

The increase in ACFFO in the third quarter of 2017 was driven by stronger contributions from EIPLP's Liquids Pipelines segment following the increases in the Canadian Mainline IJT Residual Benchmark Toll in April 2017 and July 2017, along with higher throughput on the Canadian Mainline following capacity optimizations implemented in the first half of 2017.

For the first nine months of 2017, ACFFO increased compared with the same period of 2016 driven by strong operating results in the second and third quarters of 2017 discussed in *Non-GAAP Measures – Adjusted EBIT*, which included a higher Canadian Mainline IJT Residual Benchmark Toll and higher liquids pipelines throughput, which was partially offset by temporary, unusual events in the second quarter of 2017. In addition, ACFFO increased due to greater distributions from Alliance Pipeline and lower maintenance capital expenditures in both periods of 2017.

# RECENT DEVELOPMENTS

# Alberta Clipper (Line 67) Presidential Permit

On October 16, 2017, Enbridge received a Presidential Permit for Line 67, following a nearly five-year process of review. Line 67 currently operates under an existing Presidential Permit that was issued by the State Department in 2009 and the 2017 Presidential Permit authorizes Enbridge to fully utilize its capacity across the border.

Line 67 is a key component of Enbridge's mainline system, which United States refineries rely on to provide vital products to consumers across the midwest United States. The amended Presidential Permit will ensure that EIPLP can utilize the full restored capacity on the Canadian portion of Line 3 once the replacement project comes into service.

For additional information on Line 67, refer to *Growth Projects – Liquids Pipelines – Canadian Line 3 Replacement Program*.

# **Renewal of Line 5 Easement**

On January 4, 2017, the Tribal Council of the Bad River Band of Lake Superior Tribe of Chippewa Indians (the Band), located in Wisconsin, issued a press release indicating that the Band had passed a resolution not to renew its interest in certain Line 5 easements through the Bad River Reservation. Line 5 is included within Enbridge's mainline system and it runs from Superior, Wisconsin to Sarnia, Ontario. The Canadian portion of Line 5 is owned by EIPLP and is located within the Canadian Mainline. The Band's resolution calls for decommissioning and removal of the pipeline from all Bad River tribal lands and watershed and could impact EIPLP's ability to operate the Canadian portion of Line 5. Since the Band passed the resolution, the parties have agreed to ongoing discussions with the objective of understanding and resolving the Band's concerns on a long-term basis.

# **GROWTH PROJECTS**

The following table summarizes the current status of EIPLP's commercially secured projects, organized by business segment.

		Estimated Capital Cost <sup>1</sup>	Expenditures to Date <sup>2</sup>	Expected In-Service Date	Status
(Ca	nnadian dollars)				
LIC	QUIDS PIPELINES				
1.	Norlite Pipeline System	\$1.3 billion	\$1.1 billion	2017	Complete
2.	JACOS Hangingstone Project	\$0.2 billion	\$0.2 billion	2017	Complete
3.	Regional Oil Sands Optimization	\$2.6 billion	\$2.3 billion	2017	Substantially
	Project			(in phases)	complete
4.	Canadian Line 3 Replacement	\$5.3 billion	\$1.9 billion	2019	Under
	Program				construction

<sup>1</sup> These amounts are estimates and are subject to upward or downward adjustment based on various factors. Where appropriate, the amounts reflect EIPLP's share of joint venture projects.

The description of each of the above projects is provided in EIPLP's 2016 annual MD&A. Any significant updates since February 17, 2017, the filing of EIPLP's 2016 annual MD&A for the year ended December 31, 2016, are discussed below.

# **Norlite Pipeline System**

Norlite Pipeline System (Norlite), a diluent pipeline originating at Enbridge's Stonefell Terminal, was placed into commercial service on May 1, 2017. To meet the needs of multiple producers in the Athabasca oil sands region, the 24-inch diameter pipeline provides an initial capacity of approximately 218,000 barrels per day (bpd) of diluent, with the potential to be further expanded to approximately 465,000 bpd of capacity with the addition of pump stations. Keyera Corp. has elected to participate in Norlite as a 30% non-operating owner.

# **JACOS Hangingstone Project**

The Japan Canada Oil Sands Limited (JACOS) Hangingstone Project, a new pipeline connecting the JACOS Hangingstone project site to EIPLP's existing Cheecham Terminal, was placed into service on August 29, 2017. The 53-kilometre (33-mile), 12-inch diameter pipeline provides capacity of 40,000 bpd to the partners in the project, JACOS and Nexen Energy ULC, a wholly-owned subsidiary of China National Offshore Oil Corporation Limited.

# **Canadian Line 3 Replacement Program**

In 2014, Enbridge and Enbridge Energy Partners, L.P. (EEP) jointly announced that shipper support was received for investment in the Line 3 Replacement Program. The Canadian L3R Program will complement existing integrity programs by replacing approximately 1,084 kilometres (673 miles) of the remaining line segments of the existing Line 3 pipeline between Hardisty, Alberta and Gretna, Manitoba.

In April 2016, the National Energy Board (NEB) found that the Canadian L3R Program is in the Canadian public interest and issued final conditions and a recommendation to the Federal Cabinet to approve the issuance of the Certificate of Public Convenience and Necessity (the Certificate) for the construction and operation of the pipeline and related facilities. Approval was received from the Government of Canada on November 29, 2016, with no material changes to permit conditions and on December 1, 2016, the NEB issued the Certificate. Once the Certificate was issued, Natural Resources Canada (NRCan) released the

<sup>2</sup> Expenditures to date reflect total cumulative expenditures incurred from inception of the project up to September 30, 2017.

final assessment of the upstream greenhouse gas emissions, as well as reports summarizing the additional Crown Consultation with Indigenous groups and the public online survey conducted by NRCan.

In December 2016, the Manitoba Metis Federation (MMF) and the Association of Manitoba Chiefs (AMC) applied to the Federal Court of Appeal (FCA) for leave, which was subsequently granted, to judicially review the Government of Canada's decision to approve the Canadian L3R Program. On July 4, 2017, the MMF discontinued its judicial review application. On October 25, 2017, the AMC discontinued its judicial review application. As a result, no further challenges to the Government of Canada's decision to approve the Canadian L3R Program may be brought by any party.

On July 7, 2017, the NEB approved the Plan, Profile and Book of Reference for the Canadian L3R Program, meaning that the detailed route for the Canadian L3R Program has been approved. All required pre-construction filings have been approved by the NEB and construction commenced in early August 2017.

Based on the updated execution plan, the revised cost of the project is \$5.3 billion. This is roughly 8% above prior estimates and reflects the ongoing delays in the regulatory process, as well as some additional scope, route modifications and other changes as a result of the extensive consultation efforts and obligation to meet permit conditions. The impact of these additional costs is fully offset by lower estimated operating costs and a stronger United States dollar relative to the original project assumptions.

The United States portion of the Line 3 Replacement Program (U.S. L3R Program) is being executed by EEP and will complement existing integrity programs by replacing approximately 576 kilometres (358 miles) of the remaining line segments of the existing Line 3 pipeline between Neche, North Dakota and Superior, Wisconsin. EEP has the authorization to replace Line 3 in North Dakota and Wisconsin. EEP is in the process of obtaining the appropriate permits for constructing the U.S. L3R Program in Minnesota. The project requires both a Certificate of Need and an approval of the pipeline's route (Route Permit) from the Minnesota Public Utilities Commission (MNPUC). The MNPUC found both the Certificate of Need and Route Permit applications for the U.S. L3R Program through Minnesota to be complete. On February 1, 2016, the MNPUC issued a written order requiring the Minnesota Department of Commerce (DOC) to prepare an Environmental Impact Statement (EIS) before the Certificate of Need and Route Permit processes commence. The DOC issued the final EIS on August 17, 2017. The MNPUC will determine its adequacy by December 2017. In the parallel Certificate of Need and Route Permit dockets, progress continues according to schedule with public hearings currently under way. The MNPUC is expected to issue a ruling in the second quarter of 2018. Construction commenced on the Wisconsin portion of U.S. L3R Program in late June 2017.

On October 16, 2017, the United States Department of State issued a Presidential Permit to EEP to operate Line 67 at its design capacity of 888,889 barrels per day at the border of the United States and Canada near Neche, North Dakota.

# FINANCIAL RESULTS

# LIQUIDS PIPELINES Earnings Before Interest and Income Taxes

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(millions of Canadian dollars)		1		
Canadian Mainline	265	206	736	692
Regional Oil Sands System	106	105	290	286
Southern Lights Pipeline	26	24	73	69
Bakken System	2	6	15	17
Feeder Pipelines and Other	9	25	28	65
Adjusted earnings before interest and income taxes	408	366	1,142	1,129
Canadian Mainline - changes in unrealized derivative fair value gains/(loss)	326	(7)	747	549
Canadian Mainline - leak remediation costs	(3)		(15)	_
Regional Oil Sands System - leak insurance recoveries	2	_	6	5
Regional Oil Sands System - northeastern Alberta wildfires pipelines and facilities restart costs	_	(18)	_	(39)
Regional Oil Sands System - make-up rights adjustment <sup>1</sup>	_	3	_	(31)
Southern Lights Pipeline - changes in unrealized derivative fair value gains/(loss)	17	(1)	33	25
Bakken System - make-up rights adjustment <sup>1</sup>	_	1	_	1
Feeder Pipelines and Other - derecognition of				
regulatory balances	_	_	_	(6)
Earnings before interest and income taxes	750	344	1,913	1,633

<sup>1</sup> Effective January 1, 2017, EIPLP no longer makes such an adjustment to its EBIT.

Additional details on items impacting Liquids Pipelines EBIT include:

- Canadian Mainline EBIT for each period reflected changes in unrealized fair value gains and losses on derivative financial instruments used to manage foreign exchange and commodity price risk inherent within the CTS.
- Canadian Mainline EBIT for 2017 included charges related to the crude oil release on Line 2A, which occurred in February 2017.
- Regional Oil Sands System EBIT for each period included insurance recoveries associated with the Line 37 crude oil release, which occurred in June 2013.
- Southern Lights Pipeline EBIT for each period reflected changes in unrealized fair value gains
  and losses on derivative financial instruments used to manage foreign exchange risk on United
  States dollar cash flows from Class A units of certain Enbridge subsidiaries which provide a
  defined cash flow stream from Southern Lights US.

# **Canadian Mainline**

Canadian Mainline adjusted EBIT increased in the third quarter of 2017, compared with the corresponding 2016 period, primarily due to a higher average Canadian Mainline IJT Residual Benchmark Toll, higher toll surcharges and higher average throughput. The Canadian Mainline also benefitted from a higher foreign exchange hedge rate used to record Canadian Mainline revenues. For the third quarter of 2017, the effective hedged rate for the translation of Canadian Mainline United States dollar transactional revenues was \$1.07, compared with \$1.05 for the corresponding 2016 period. The higher surcharge revenue in the third quarter of 2017 resulted from the recovery of hydrotest costs and the recovery of costs on certain expansion projects.

Higher average throughput in the third quarter of 2017, compared with the corresponding 2016 period, was driven by continued strong oil sands production and downstream demand. The additional throughput was realized through the capacity optimization initiatives enabled in the third quarter of 2017. This resulted in significantly lower heavy crude oil apportionment and incremental heavy crude oil barrels shipped.

Canadian Mainline adjusted EBIT increased for the nine months ended September 30, 2017, compared with the corresponding 2016 period, primarily due to strong third quarter results discussed above. This increase was partially offset by lower first half results due to the absence of hydrostatic test surcharge revenue and a lower foreign exchange hedge rate used to record Canadian Mainline revenues. For the first half of 2017, the effective hedged rate for the translation of Canadian Mainline United States dollar transactional revenues was \$1.04 compared with \$1.07 for the corresponding 2016 period. Relative to 2016, throughput volumes were slightly higher in the first quarter of 2017 and significantly higher in the second quarter of 2017 due to the non-recurrence of the negative impact of the northeastern Alberta wildfires experienced in 2016. The wildfires resulted in a curtailment of production from oil sands facilities and certain of EIPLP's upstream pipelines and terminal facilities were shut down, decreasing second quarter 2016 adjusted EBIT by approximately \$30 million. Second quarter 2017 throughput volumes were negatively affected by the unexpected outage and accelerated maintenance program at a customer's upstream facility.

Supplemental information related to the Canadian Mainline for the three and nine months ended September 30, 2017 and 2016 is provided below:

September 30,	2017	2016
(United States dollars per barrel)		
IJT Benchmark Toll <sup>1</sup>	\$4.07	\$4.05
Lakehead System Local Toll <sup>2</sup>	\$2.43	\$2.58
Canadian Mainline IJT Residual Benchmark Toll <sup>3</sup>	\$1.64	\$1.47

<sup>1</sup> The IJT Benchmark Toll is per barrel of heavy crude oil transported from Hardisty, Alberta to Chicago, Illinois. A separate distance adjusted toll applies to shipments originating at receipt points other than Hardisty and lighter hydrocarbon liquids pay a lower toll than heavy crude oil. Effective July 1, 2016, this toll decreased to US\$4.05. Effective July 1, 2017 this toll increased to US\$4.07.

# **Throughput Volume**

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(thousands of bpd)				
Average throughput volume <sup>1</sup>	2,492	2,353	2,511	2,379

<sup>1</sup> Throughput volume represents mainline deliveries ex-Gretna, Manitoba which is made up of United States and eastern Canada deliveries originating from western Canada.

# Regional Oil Sands System

Regional Oil Sands System adjusted EBIT was comparable in the third quarter and first nine months of 2017 compared with the same periods in 2016. Additional EBIT was generated in the nine-month period of 2017 as a result of new projects coming into service in 2017. This growth was partially offset by a change in practice whereby EIPLP no longer includes cash received under certain take-or-pay contracts with make-up rights in its determination of adjusted EBIT.

<sup>2</sup> The Lakenead System Local Toll is per barrel of heavy crude oil transported from Neche, North Dakota to Chicago, Illinois. Effective April 1, 2016, this toll increased to US\$2.61 and effective July 1, 2016, this toll decreased to US\$2.58. Effective April 1, 2017, this toll decreased to US\$2.43.

<sup>3</sup> The Canadian Mainline IJT Residual Benchmark Toll is per barrel of heavy crude oil transported from Hardisty, Alberta to Gretna, Manitoba. For any shipment, this toll is the difference between the IJT Benchmark Toll and the Lakehead System Local Toll. Effective April 1, 2016, this toll decreased to US\$1.46, coinciding with the revised Lakehead System Local Toll. Effective July 1, 2016, this toll increased to US\$1.47. Effective April 1, 2017, this toll increased to US\$1.62, coinciding with the revised Lakehead System Local Toll. Effective July 1, 2017 this toll increased to US\$1.64.

# **Feeder Pipelines and Other**

Feeder Pipelines and Other adjusted EBIT decreased for the three and nine months ended September 30, 2017 compared with the corresponding periods in 2016, primarily reflecting the absence of EBIT from the South Prairie Region assets that were sold in December 2016.

# GAS PIPELINES Earnings Before Interest and Income Taxes

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
(millions of Canadian dollars)				
Gas Pipelines	49	48	149	144
Adjusted earnings before interest and income taxes	49	48	149	144
Gas Pipelines - changes in unrealized derivative fair				
value gains/(loss)	2	(1)	7	11
Earnings before interest and income taxes	51	47	156	155

Gas Pipelines adjusted EBIT, which comprises equity earnings from EIPLP's 50% equity investment in Alliance Pipeline, was comparable for the third quarter and first nine months of 2017 with the corresponding 2016 periods.

# **Throughput Volume**

	Three months ended September 30,		Nine months ended September 30,	
	<b>2017</b> 2016		2017	2016
(millions of cubic feet per day)				
Average throughput volume				
Alliance Pipeline Canada	1,530	1,544	1,559	1,571
Alliance Pipeline US	1,643	1,683	1,663	1,709

# GREEN POWER Earnings Before Interest and Income Taxes

	Three months ended September 30,		Nine months ended September 30,	
	<b>2017</b> 2016		2017	2016
(millions of Canadian dollars)				
Green Power	21	27	102	99
Adjusted earnings before interest and income taxes	21	27	102	99
Green Power - changes in unrealized derivative fair				
value gains	1	1	4	4
Earnings before interest and income taxes	22	28	106	103

Green Power adjusted EBIT decreased for the third quarter of 2017 and increased for the first nine months of 2017. On a year-to-date basis, the increase in adjusted EBIT was primarily attributable to stronger wind resources at the facilities located in Ontario in the second quarter of 2017, which was partially offset by weaker wind resources in the third quarter of 2017.

# **Production**

		Three months ended September 30,		ths ended ber 30,
	2017	2016	2017	2016
(thousands of megawatt hours produced)				
Wind Facilities	471	525	1,829	1,832
Solar Facilities	51	52	126	132
Waste Heat Facilities	22	20	72	70

# **ELIMINATIONS AND OTHER Earnings Before Interest and Income Taxes**

	Three months ended September 30,		Nine mon	
	2017	2016	2017	2016
(millions of Canadian dollars)				
Dividend income from affiliate	10	10	29	30
Realized gains on translation of United States dollar				
intercompany loan receivable	4	3	11	10
Other	(1)	2	(6)	3
Adjusted earnings before interest and income taxes	13	15	34	43
Unrealized gains/(loss) on translation of United States				
dollar intercompany loan receivable	(25)	2	(51)	(53)
Earnings/(loss) before interest and income taxes	(12)	17	(17)	(10)

Eliminations and Other primarily includes dividend income from EIPLP's Series A Preferred Shares investment in Enbridge Employee Services Canada Inc. and realized foreign exchange gains generated from repayments received from a subsidiary on an intercompany loan receivable denominated in United States dollars.

# LIQUIDITY AND CAPITAL RESOURCES

EIPLP's primary uses of cash are distributions to its partners, administrative and operational expenses, maintenance and growth capital spending, as well as interest and principal repayments on its long-term debt. EIPLP generates cash from operations, commercial paper issuances and credit facility draws, through the periodic issuance of public term debt and issuance of units to its partners. Additionally, to ensure ongoing liquidity and to mitigate the risk of capital market disruption, EIPLP maintains a level of committed bank credit facilities. In addition to ensuring adequate liquidity, EIPLP actively manages its bank funding sources to optimize pricing and other terms. All of the above noted debt, commercial paper and credit facilities are held through EIPLP's wholly-owned subsidiary, Enbridge Pipelines Inc. (EPI). Additional liquidity, if necessary, is expected to be available through intercompany transactions with Enbridge, the Fund or other related entities.

## **BANK CREDIT AND LIQUIDITY**

Long-term debt primarily consists of committed credit facilities and medium-term notes. As at September 30, 2017, EIPLP's subsidiary, EPI, had \$3,005 million (December 31, 2016 - \$3,005 million) of committed credit facilities, of which \$1,506 million (December 31, 2016 - \$1,973 million) were unutilized. EPI must adhere to covenants under its credit facility agreement and Trust Indenture. Under the terms of EPI's Trust Indenture, in order to continue to issue long-term debt, EPI must maintain a ratio of Consolidated Funded Obligations to Total Consolidated Capitalization of less than 75%. Total Consolidated Capitalization consists of shareholder's equity, long-term debt and deferred income taxes. As at September 30, 2017, EPI was in compliance with all debt covenants.

EIPLP's net available liquidity of \$1,833 million, as at September 30, 2017, was inclusive of \$327 million of unrestricted cash and cash equivalents. The net available liquidity, together with cash from operations, intercompany funding and proceeds of debt capital market transactions, is expected to be sufficient to finance capital expenditures requirements, fund liabilities as they become due, fund debt retirements and pay distributions.

# **SOURCES AND USES OF CASH**

	Three mont Septemb		Nine months ended September 30,		
	2017	2016	2017	2016	
(millions of Canadian dollars)					
Operating activities	516	225	1,697	1,322	
Investing activities	(238)	(424)	(1,048)	(1,864)	
Financing activities	(60)	218	(441)	563	
Effect of translation of foreign denominated cash and					
cash equivalents	(2)	_	(3)	(1)	
Increase in cash and cash equivalents	216	19	205	20	

Significant sources and uses of cash for the three and nine months ended September 30, 2017 and September 30, 2016 are summarized below:

# **Operating Activities**

- Cash provided by operating activities for the three and nine months ended September 30, 2017
  reflects the operating factors discussed under Consolidated Earnings Earnings Before Interest
  and Income Taxes.
- EIPLP's operating assets and liabilities fluctuate in the normal course due to various factors including the timing of tax payments, general variations in activity levels within EIPLP's businesses, as well as timing of cash receipts and payments.

# **Investing Activities**

- Cash used in investing activities primarily relates to capital expenditures to execute EIPLP's growth capital program, which is further described in *Growth Projects*. The timing of capital expenditures is impacted by project approval, construction and in-service dates.
- For the third quarter and first nine months of 2017, capital expenditures totalled \$253 million and \$998 million, respectively, compared with \$426 million and \$1,827 million in the corresponding 2016 periods. The decrease was primarily due to higher spending on the Canadian L3R Program and Regional Oil Sands Optimization Project in 2016.

# **Financing Activities**

- Cash provided by financing activities primarily relates to issuances and repayments of external debt and loans from affiliates, along with cash distributions to partners.
- In both periods of 2017, cash provided by financing activities was lower due to a decrease in term notes issuances and affiliate loans issued at EIPLP compared with the corresponding 2016 periods, which was partially offset by an increase in credit facility draws.
- The first nine months of 2017 also reflects the Class A unit issuance to ECT for gross proceeds of \$718 million in April 2016.
- In addition, distributions to partners increased for the third quarter and first nine months of 2017 compared with the same periods of 2016.

# **Distributions**

The following tables summarize the cash and non-cash distributions declared by EIPLP for the three and nine months ended September 30, 2017 and 2016.

## **Class A Units**

	2017	2017			
	Distribution	Distribution			
	per Unit <sup>1</sup>	Total	per Unit1	Total	
(millions of Canadian dollars, except distribution rate)					
Three months ended March 31,	0.5760	220	0.5585	199	
Three months ended June 30,	0.5760	220	0.5667	217	
Three months ended September 30,	0.5760	220	0.5667	217	
Nine months ended September 30,	1.7280	660	1.6919	633	

<sup>1</sup> Class A unit distributions are declared monthly and paid in cash in the following month.

# **Class C Units**

	2017	2017		
	Distribution	Distribution		
	per Unit <sup>1</sup>	Total	per Unit1	Total
(millions of Canadian dollars, except distribution rate)				
Three months ended March 31,	0.5376	238	0.5376	237
Three months ended June 30,	0.5376	238	0.5376	239
Three months ended September 30,	0.5376	238	0.5376	238
Nine months ended September 30,	1.6128	714	1.6128	714

<sup>1</sup> Class C unit distributions are declared monthly and paid in cash in the following month.

# **Class D Units**

	2017	2017		
	Distribution per Unit <sup>1</sup>	Total	Distribution per Unit <sup>1</sup>	Total
(millions of Canadian dollars, except distribution rate)				
Three months ended March 31,	0.5376	6	0.5376	1
Three months ended June 30,	0.5376	7	0.5376	3
Three months ended September 30,	0.5376	9	0.5376	4
Nine months ended September 30,	1.6128	22	1.6128	8

<sup>1</sup> Class D unit distributions are declared monthly and paid-in-kind with the issuance of additional Class D units in the following month.

# **Special Interest Rights – TPDR**

	2017	2016
	Total <sup>1</sup>	Total <sup>1</sup>
(millions of Canadian dollars)		
Three months ended March 31,	66	64
Three months ended June 30,	66	66
Three months ended September 30,	66	66
Nine months ended September 30,	198	196

<sup>1</sup> TPDR distributions are declared monthly and paid-in-kind to holders of the SIR with the issuance of additional Class D units in the following month.

# Special Interest Rights - IDR

	2017	2016
	Total <sup>1</sup>	Total <sup>1</sup>
(millions of Canadian dollars)		
Three months ended March 31,	12	11
Three months ended June 30,	12	12
Three months ended September 30,	12	12
Nine months ended September 30,	36	35

<sup>1</sup> IDR distributions are declared monthly and paid in cash to holders of the SIR in the following month.

# **CAPITAL EXPENDITURE COMMITMENTS**

EIPLP has signed contracts for the purchase of services, pipe and other materials totalling \$948 million, which are expected to be paid over the next five years.

### LITIGATION

EIPLP and its subsidiaries and investees are subject to various legal and regulatory actions and proceedings which arise in the normal course of business, including interventions in regulatory proceedings and challenges to regulatory approvals and permits by special interest groups. While the final outcome of such actions and proceedings cannot be predicted with certainty, management believes that the resolution of such actions and proceedings will not have a material impact on its interim consolidated financial position or results of operations.

# RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

Maintaining a reliable and low risk business model is central to EIPLP's objective of paying out a predictable cash flow to unitholders. The Fund Group actively manages both financial and non-financial risk exposures. The Fund Group performs an annual corporate risk assessment to identify all potential risks. Risks are ranked based on severity and likelihood both before and after mitigating actions. In addition, the Fund Group has adopted a Cash Flow at Risk (CFAR) policy to manage exposure to movements in interest rates, foreign exchange rates and commodity prices. CFAR is a statistically derived measurement that quantifies the maximum adverse impact on cash flows over a specified period of time within a pre-defined level of statistical confidence. The Fund Group's CFAR limit has been set at 2.5% of forward annual ACFFO of the Fund Group.

EIPLP's earnings, cash flows and other comprehensive income (OCI) are subject to movements in foreign exchange rates, interest rates and commodity prices. EIPLP uses a combination of qualifying and non-qualifying derivative instruments to manage these risks. Refer to 2016 Annual MD&A for further details on financial instrument risk management.

# THE EFFECT OF DERIVATIVE INSTRUMENTS ON THE CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME

The following table presents the effect of derivative instruments on EIPLP's consolidated earnings and consolidated comprehensive income.

		nths ended ober 30,	Nine months ended September 30,		
	2017	2016	2017	2016	
(millions of Canadian dollars)				_	
Amount of unrealized gain/(loss) recognized in OCI					
Cash flow hedges					
Foreign exchange contracts	(1)		(1)	(1)	
Interest rate contracts	36	147	39	(100)	
Commodity contracts	4	13	16	10	
	39	160	54	(91)	
Amount of (gain)/loss reclassified from Accumulated					
other comprehensive income (AOCI) to earnings (effective portion)					
Interest rate contracts <sup>1</sup>	7	5	19	11	
Commodity contracts <sup>2</sup>	(2)	(2)	(6)	(7)	
	5	3	13	4	
Amount of (gain)/loss reclassified from AOCI to earnings (ineffective portion and amount excluded from effectiveness testing)					
Interest rate contracts <sup>1</sup>	(2)	10	(2)	10	
	(2)	10	(2)	10	
Amount of unrealized gain/(loss) from non-qualifying					
derivatives included in earnings					
Foreign exchange contracts <sup>3</sup>	357	13	771	621	
Commodity contracts <sup>2</sup>	4	(16)	27	(23)	
	361	(3)	798	598	

<sup>1</sup> Reported within Interest income/(expense) in the Consolidated Statements of Earnings.

## LIQUIDITY RISK

Liquidity risk is the risk that EIPLP will not be able to meet its financial obligations, including commitments and guarantees, as they become due. In order to mitigate this risk, EIPLP forecasts cash requirements over a 12 month rolling time period to determine whether sufficient funds will be available. EIPLP maintains a level of committed bank credit facilities and actively manages its bank funding sources to optimize pricing and other terms. Additional liquidity, if necessary, is expected to be available through intercompany transactions with Enbridge or other related entities. EIPLP's subsidiary, EPI, is in compliance with all the terms and conditions of its committed credit facilities as at September 30, 2017.

# **CREDIT RISK**

Entering into derivative financial instruments may result in exposure to credit risk from the possibility that a counterparty will default on its contractual obligations. Credit risk also arises from trade and other long-term receivables. These risks are mitigated through credit exposure limits and contractual requirements, netting arrangements and ongoing monitoring of counterparty credit exposure using external credit rating services and other analytical tools. Refer to EIPLP's 2016 Annual MD&A for further details on EIPLP credit risk management.

<sup>2</sup> Reported within Transportation and other services revenues, Electricity sales revenues, Operating and administrative expense and Other income/(expense) in the Consolidated Statements of Earnings.

<sup>3</sup> Reported within Transportation and other services revenues and Other income/(expense) in the Consolidated Statements of Earnings.

# **CHANGES IN ACCOUNTING POLICIES**

## **ADOPTION OF NEW STANDARDS**

# Simplifying the Measurement of Goodwill Impairment

Effective January 1, 2017, EIPLP early adopted Accounting Standards Update (ASU) 2017-04 and applied the standard on a prospective basis. Under the new guidance, goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value; this amount should not exceed the carrying amount of goodwill. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

# Clarifying the Definition of a Business in an Acquisition

Effective January 1, 2017, EIPLP early adopted ASU 2017-01 on a prospective basis. The new standard was issued with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (disposals) of assets or businesses. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

# **Accounting for Intra-Entity Asset Transfers**

Effective January 1, 2017, EIPLP early adopted ASU 2016-16 on a modified retrospective basis. The new standard was issued with the intent of improving the accounting for the income tax consequences of intraentity asset transfers other than inventory. Under the new guidance, an entity should recognize the income tax consequences of an intra-entity transfer of an asset, other than inventory, when the transfer occurs. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

## **FUTURE ACCOUNTING POLICY CHANGES**

# Improvements to Accounting for Hedging Activities

ASU 2017-12 was issued in August 2017 with the main objective of better aligning a company's risk management activities and the resulting hedge accounting reflected in the financial statements. The amendments allow cash flow hedging of contractually specified components in financial and non-financial items and make fair value hedges of interest rate risks more effective in certain circumstances. Under the new guidance, hedge ineffectiveness is no longer required to be measured and hedging instruments' fair value changes will be recorded in the same income statement line as the hedged item. The ASU also allows the initial quantitative hedge effectiveness assessment to be performed at any time before the end of the quarter in which the hedge is designated. After initial quantitative testing is performed, an ongoing qualitative effectiveness assessment is permitted. EIPLP is currently assessing the impact of the new standard on the consolidated financial statements. The accounting update is effective for annual and interim periods beginning after December 15, 2018, with early adoption permitted, and is to be applied on a modified retrospective basis.

## **Accounting for Credit Losses**

ASU 2016-13 was issued in June 2016 with the intent of providing financial statement users with more useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. Current treatment uses the incurred loss methodology for recognizing credit losses that delays the recognition until it is probable a loss has been incurred. The amendment adds a new impairment model, known as the current expected credit loss model, which is based on expected losses rather than incurred losses. Under the new guidance, an entity recognizes as an allowance its estimate of expected credit losses, which the Financial Accounting Standards Board believes will result in more timely recognition of such losses. EIPLP is currently assessing the impact of the new standard on its consolidated financial statements. The accounting update is effective for annual and interim periods beginning on or after December 15, 2019.

# **Recognition of Leases**

ASU 2016-02 was issued in February 2016 with the intent to increase transparency and comparability among organizations. It requires lessees of operating lease arrangements to recognize lease assets and lease liabilities on the statement of financial position and disclose additional key information about lease agreements. The accounting update also replaces the current definition of a lease and requires that an arrangement be recognized as a lease when a customer has the right to obtain substantially all of the economic benefits from the use of an asset, as well as the right to direct the use of the asset. EIPLP is currently gathering a complete inventory of its lease contracts in order to assess the impact of the new standard on its consolidated financial statements. The accounting update is effective for fiscal years beginning after December 15, 2018 and is to be applied using a modified retrospective approach.

# **Revenue from Contracts with Customers**

ASU 2014-09 was issued in 2014 with the intent of significantly enhancing consistency and comparability of revenue recognition practices across entities and industries. The new standard establishes a single, principles-based five-step model to be applied to all contracts with customers and introduces new and enhanced disclosure requirements. The standard is effective January 1, 2018. The new revenue standard permits either a full retrospective method of adoption with restatement of all prior periods presented, or a modified retrospective method with the cumulative effect of applying the new standard recognized as an adjustment to opening retained earnings in the period of adoption. EIPLP has decided to adopt the new revenue standard using the modified retrospective method.

EIPLP has reviewed a sample of its revenue contracts in order to evaluate the effect of the new standard on its revenue recognition practices. Based on EIPLP's initial assessment, estimates of variable consideration which will be required under the new standard for certain contracts may result in changes to the pattern or timing of revenue recognition for those contracts. While EIPLP has not yet completed the assessment, EIPLP's preliminary view is that it does not expect these changes will have a material impact on revenue or earnings. EIPLP has also developed and tested processes to generate the disclosures required under the new standard.

# QUARTERLY FINANCIAL INFORMATION<sup>1</sup>

	2017		2016				2015	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
(millions of Canadian dollars)								
Revenues	1,223	1,104	1,021	787	853	742	1,540	747
Earnings attributable to general and								
limited partners	487	431	363	890	221	172	705	228

<sup>1</sup> Revenues and Earnings attributable to general and limited partners are impacted by changes in unrealized derivative fair value gains and losses on derivatives.

Several factors impact comparability of EIPLP's financial results on a quarterly basis, including, but not limited to, fluctuations in market prices such as foreign exchange rates and commodity prices, disposals of investments or assets and the timing of in-service dates of new projects.

EIPLP actively manages its exposure to market risks including, but not limited to, commodity prices, interest rates and foreign exchange rates. To the extent derivative instruments used to manage these risks are non-qualifying for the purposes of applying hedge accounting, changes in unrealized derivative fair value gains and losses on these instruments will impact earnings.

Significant items that have impacted quarterly financial information are as follows:

- Included in the fourth quarter of 2016 was a pre-tax gain of \$850 million related to the disposition of the South Prairie Region assets within the Liquids Pipelines segment.
- Included in the second and third quarters of 2016 were after-tax costs of \$15 million and \$13 million, respectively, incurred in relation to the restart of certain of EIPLP's pipelines and facilities following the northeastern Alberta wildfires.

- EIPLP issued 25.4 million Class A units to ECT in April 2016. The proceeds were used to fund EIPLP's secured growth program.
- EIPLP's Green Power segment is subject to seasonal variations. This is driven by generally stronger wind resources in the first and fourth quarters and stronger solar resources in the second and third quarters. Although these trends are offsetting, revenues and earnings are generally expected to be lowest in the third quarter, attributable to seasonally weaker wind resources.

Finally, EIPLP undertook a substantial capital program in recent years and the timing of construction and completion of growth projects may impact the comparability of quarterly results. EIPLP's capital expansion initiatives, including construction commencement and in-service dates, are described in *Growth Projects*.

# **EIPLP OWNERSHIP**

The following presents the partners' ownership of EIPLP:

	As at October 20, 2017
(number of units outstanding)	
Class A Units	
Held by Enbridge Income Partners GP Inc.	38,226
Held by Enbridge Commercial Trust	382,225,941
	382,264,167
Class C units <sup>1</sup>	
Held by Enbridge Inc.	442,923,363
Class D units <sup>2</sup>	
Held by Enbridge Inc.	17,366,760
Class E unit	
Held by Enbridge Inc.	1
Special Interest Rights - SIR	
Held by Enbridge Inc.	1,000

<sup>1</sup> Class C units may, at the option of the holder, be exchanged in whole or in part for preferred units of ECT, Fund Units or Enbridge Income Fund Holdings Inc. common shares.

<sup>2</sup> The Class D units may, at the option of the holder, be exchanged for Class C units commencing on the fourth anniversary of the year of issuance.

# ENBRIDGE INCOME PARTNERS LP

# **CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited)

**September 30, 2017** 

# **CONSOLIDATED STATEMENTS OF EARNINGS**

	Three months ended September 30,		Nine mont Septem		
	<b>2017</b> 2016		2017	2016	
(unaudited; millions of Canadian dollars)					
Revenues					
Transportation and other services	1,156	773	3,119	2,895	
Electricity sales	59	67	195	200	
Revenues - affiliates	8	13	34	40	
	1,223	853	3,348	3,135	
Expenses					
Operating and administrative	223	235	625	637	
Operating and administrative, net - affiliates	88	101	281	339	
Depreciation and amortization	167	156	490	475	
Environmental costs, net of recoveries	(2)	_	(6)	(5)	
	476	492	1,390	1,446	
	747	361	1,958	1,689	
Income from equity investments	48	47	152	147	
Other income/(expense)	(8)	3	(26)	(31)	
Other income - affiliates	24	25	74	76	
Interest expense	(37)	(35)	(105)	(89)	
Interest expense - affiliates	(70)	(68)	(203)	(198)	
	704	333	1,850	1,594	
Income tax expense	(139)	(34)	(335)	(265)	
Earnings	565	299	1,515	1,329	
Special interest rights distributions					
Temporary performance distribution rights	(66)	(66)	(198)	(196)	
Incentive distribution rights	(12)	(12)	(36)	(35)	
Earnings attributable to general and limited partners	487	221	1,281	1,098	
Earnings attributable to general partner interest	_	_	_		
Earnings attributable to limited partners' interests	487	221	1,281	1,098	
	487	221	1,281	1,098	

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three mor Septem	nths ended nber 30,	Nine months ende September 30,		
	2017	2016	2017	2016	
(unaudited; millions of Canadian dollars)					
Earnings	565	299	1,515	1,329	
Other comprehensive income/(loss), net of tax					
Change in unrealized gain/(loss) on cash flow hedges	28	(31)	40	(210)	
Reclassification to earnings of loss on cash flow		, ,			
hedges	2	10	6	10	
Foreign currency translation adjustments	(22)	5	(42)	(28)	
Other comprehensive income/(loss), net of tax	8	(16)	4	(228)	
Comprehensive income attributable to general and					
limited partners	573	283	1,519	1,101	

See accompanying notes to the interim consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN PARTNERS' CAPITAL

	Nine months ended	
	Septemb	er 30,
	2017	2016
(unaudited; millions of Canadian dollars)		
General partner's capital deficit		
Balance at beginning of period	(8,758)	(6,420)
Allocation from limited partners	_	(2,187)
Balance at end of period	(8,758)	(8,607)
Limited partners' capital - Enbridge Commercial Trust		
Balance at beginning of period	_	
Units issued	_	718
Excess purchase price over historical carrying value acquired allocation	_	(6)
Redemption value adjustment attributable to Class C and D units	1,127	(2,776)
Earnings allocation	608	510
Distributions	(661)	(633)
	1,074	(2,187)
Allocation to general partner	<u> </u>	2,187
Balance at end of period	1,074	
Special interest rights		
Balance at beginning and end of period	2,565	2,565
Accumulated other comprehensive loss (Note 7)		
Balance at beginning of period	(196)	(84)
Other comprehensive loss, net of tax	4	(228)
Balance at end of period	(192)	(312)
Total partners' capital deficit	(5,311)	(6,354)

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

Commutation of Canadian dollars   Canadian dollars		Three mor Septem		Nine months ended September 30,	
Operating activities   Earnings   565   299   1,515   1,329					
Earnings	(unaudited; millions of Canadian dollars)				
Adjustments to reconcile earnings to net cash provided by operating activities:  Depreciation and amortization  Deferred income tax expense  Changes in unrealized (gains)/loss on derivative instruments, net (Note 8) Cash distributions in excess of/(less than) equity earnings  Hedge ineffectiveness (Note 8)  Unrealized (gains)/loss on foreign intercompany loan  Unrealized (gains)/loss on foreign intercompany loan  Other  Changes in operating assets and liabilities  Changes in operating assets and liabilities  Total activities  Capital expenditures  Capital expenditur					
Depreciation and amortization   167   156   490   475   156   490   475   156   188   18	•	565	299	1,515	1,329
Depreciation and amortization   167   156   490   475   Deferred income tax expense   120   5   286   189   Changes in unrealized (gains)/loss on derivative instruments, net (Note 8)   (361)   3   (798)   (598)   Cash distributions in excess of/(less than) equity earnings   6   2   13   (8)   (8)   Hedge ineffectiveness (Note 8)   (2)   10   (2)   10   Unrealized (gains)/loss on foreign intercompany loan   24   (2)   50   53   (2)   (6   4   25   (2)   (2)   (2)   (3)   (2)   (3)   (4)	Adjustments to reconcile earnings to net cash				
Deferred income tax expense   120   5   286   189	provided by operating activities:				
Changes in unrealized (gains)/loss on derivative instruments, net (Note 8) (598) Cash distributions in excess of/(less than) equity earnings (6 2 13 (8)) Hedge ineffectiveness (Note 8) (2) 10 (2) 10 Unrealized (gains)/loss on foreign intercompany loan (24 (2) 50 53 Other (29 6 4 25 Changes in operating assets and liabilities (1) (254) 139 (153) Net cash provided by operating activities (1) (254) 139 (153) Investing activities Capital expenditures (253) (426) (998) (1,827) Joint venture financing (25 7 (16) 2 Long-term investments (11) (13) (42) (39) Additions to intangible assets (11) (13) (42) (39) Additions to intengible assets (11) (13) (42) (42) (42) (42) (43) Additions to intengible assets (11) (42) (42) (42) (42) (42) (42) (42) (42	Depreciation and amortization	167	156	490	475
instruments, net (Note 8) Cash distributions in excess of/(less than) equity earnings Hedge ineffectiveness (Note 8) (2) 10 (2) 10 Unrealized (gains)/loss on foreign intercompany loan Qt (2) 6 4 25 Changes in operating assets and liabilities (1) (254) 139 (153) Net cash provided by operating activities Capital expenditures	Deferred income tax expense	120	5	286	189
Cash distributions in excess of/(less than) equity earnings earnings Hedge ineffectiveness (Note 8)  Unrealized (gains)/loss on foreign intercompany loan  Other  Changes in operating assets and liabilities  Changes in operating activities  Capital expenditures  (253) (426) (998) (1,827)  1,322  Investing activities  Capital expenditures  (11) (13) (42) (39)  Additions to intangible assets	Changes in unrealized (gains)/loss on derivative				
earnings         6         2         13         (8)           Hedge ineffectiveness (Note 8)         (2)         10         (2)         10           Unrealized (gains)/loss on foreign intercompany loan         24         (2)         50         53           Other         (2)         6         4         25           Changes in operating assets and liabilities         (1)         (254)         139         (153)           Net cash provided by operating activities         516         225         1,697         1,322           Investing activities         (253)         (426)         (998)         (1,827)           Joint venture financing         25         7         (16)         2           Long-term investments         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         (3)         (1)           Long-term investments         (11)         <	instruments, net (Note 8)	(361)	3	(798)	(598)
Hedge ineffectiveness (Note 8)					
Unrealized (gains)/loss on foreign intercompany loan		6	2	13	(8)
Dotago	Hedge ineffectiveness (Note 8)	(2)	10	(2)	10
Other         (2)         6         4         25           Changes in operating assets and liabilities         (1)         (254)         139         (153)           Net cash provided by operating activities         516         225         1,697         1,322           Investing activities         25         7         (16)         2           Capital expenditures         (253)         (426)         (998)         (1,827)           Joint venture financing         25         7         (16)         2           Long-term investments         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         (3)         (1)           Long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         (3)         (1)           Long-term receivable from affiliate         1 <th< td=""><td>Unrealized (gains)/loss on foreign intercompany</td><td></td><td></td><td></td><td></td></th<>	Unrealized (gains)/loss on foreign intercompany				
Other Changes in operating assets and liabilities         (1)         (254)         139         (153)           Net cash provided by operating activities         516         225         1,697         1,322           Investing activities         25         7         (16)         2           Capital expenditures         (253)         (426)         (998)         (1,827)           Joint venture financing         25         7         (16)         2           Long-term investments         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         1         —           Restricted long-term investments         1         5         10         14           Acquisition         —         —         —         (3)         (1)           Long-term receivable from affiliate         1         5         10         14           Acquisition         —         —         —         —         (13)           Changes in restricted cash         —         —         —         —         —           Net cash used in investing activities <td< td=""><td>loan</td><td>24</td><td>(2)</td><td>50</td><td>53</td></td<>	loan	24	(2)	50	53
Changes in operating assets and liabilities         (1)         (254)         139         (153)           Net cash provided by operating activities         516         225         1,697         1,322           Investing activities         25         1,697         1,322           Capital expenditures         (253)         (426)         (998)         (1,827)           Joint venture financing         25         7         (16)         2           Long-term investments         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         (3)         (1)           Long-term receivable from affiliate         1         5         10         14           Acquisition         —         —         —         (3)         (1)           Long-term investing activities         (238)         (424)         (1,048)         (1,864)           Potanges in restricted cash         —         3         —         —         —           Net cash used in investing activities         (238)         (424)         (1,048)         (1,864)           Financing activities	Other	(2)		4	25
Net cash provided by operating activities   S16   225   1,697   1,322	Changes in operating assets and liabilities		(254)	139	(153)
Capital expenditures         (253)         (426)         (998)         (1,827)           Joint venture financing         25         7         (16)         2           Long-term investments         —         —         1         —           Restricted long-term investments         (11)         (13)         (42)         (39)           Additions to intangible assets         —         —         —         (3)         (1)           Long-term receivable from affiliate         1         5         10         14           Acquisition         —         —         —         —         —         (13)           Changes in restricted cash         —         —         3         —         —         —         (13)           Changes in restricted cash         —         —         3         —         —         —         Net cash used in investing activities         (238)         (424)         (1,048)         (1,864)           Financing activities         9         305         491         852           Net change in commercial paper and credit facility draws         402         (416)         484         (443)           Debenture and term note repayments         —         — <td< td=""><td></td><td>516</td><td>225</td><td>1,697</td><td>1,322</td></td<>		516	225	1,697	1,322
Joint venture financing	Investing activities				_
Long-term investments	Capital expenditures	(253)	(426)	(998)	(1,827)
Restricted long-term investments       (11)       (13)       (42)       (39)         Additions to intangible assets       —       —       (3)       (1)         Long-term receivable from affiliate       1       5       10       14         Acquisition       —       —       —       —       (13)         Changes in restricted cash       —       —       —       —       —       —         Net cash used in investing activities       (238)       (424)       (1,048)       (1,864)         Financing activities       9       305       491       852         Net change in commercial paper and credit facility draws       9       305       491       852         Net change in commercial paper and credit facility draws       402       (416)       484       (443)         Debenture and term note issues, net of issue costs       —       796       —       796         Debenture and term note repayments       —       —       —       (7)       (6)         Class A units issued       —       —       —       —       718         Distributions to partners       (471)       (467)       (1,409)       (1,354)         Net cash provided by/(used in) financing activities       <			7	(16)	2
Restricted long-term investments       (11)       (13)       (42)       (39)         Additions to intangible assets       —       —       (3)       (1)         Long-term receivable from affiliate       1       5       10       14         Acquisition       —       —       —       —       (13)         Changes in restricted cash       —       —       —       —       —       —         Net cash used in investing activities       (238)       (424)       (1,048)       (1,864)         Financing activities       9       305       491       852         Net change in commercial paper and credit facility draws       9       305       491       852         Net change in commercial paper and credit facility draws       402       (416)       484       (443)         Debenture and term note issues, net of issue costs       —       796       —       796         Debenture and term note repayments       —       —       —       (7)       (6)         Class A units issued       —       —       —       —       718         Distributions to partners       (471)       (467)       (1,409)       (1,354)         Net cash provided by/(used in) financing activities       <	Long-term investments	_	_	1	_
Long-term receivable from affiliate       1       5       10       14         Acquisition       —       —       —       —       (13)         Changes in restricted cash       —       3       —       —         Net cash used in investing activities       (238)       (424)       (1,048)       (1,864)         Financing activities       9       305       491       852         Affiliate loans, net       9       305       491       852         Net change in commercial paper and credit facility draws       402       (416)       484       (443)         Debenture and term note issues, net of issue costs       —       796       —       796         Debenture and term note repayments       —       —       —       796         Class A units issued       —       —       —       718         Distributions to partners       (471)       (467)       (1,409)       (1,354)         Net cash provided by/(used in) financing activities       (60)       218       (441)       563         Effect of translation of foreign denominated cash and cash equivalents       (2)       —       (3)       (1)         Increase in cash and cash equivalents       216       19       205       2		(11)	(13)	(42)	(39)
Long-term receivable from affiliate       1       5       10       14         Acquisition       —       —       —       —       (13)         Changes in restricted cash       —       3       —       —         Net cash used in investing activities       (238)       (424)       (1,048)       (1,864)         Financing activities       9       305       491       852         Affiliate loans, net       9       305       491       852         Net change in commercial paper and credit facility draws       402       (416)       484       (443)         Debenture and term note issues, net of issue costs       —       796       —       796         Debenture and term note repayments       —       —       —       796         Class A units issued       —       —       —       718         Distributions to partners       (471)       (467)       (1,409)       (1,354)         Net cash provided by/(used in) financing activities       (60)       218       (441)       563         Effect of translation of foreign denominated cash and cash equivalents       (2)       —       (3)       (1)         Increase in cash and cash equivalents       216       19       205       2	Additions to intangible assets	<u> </u>	_	(3)	(1)
Changes in restricted cash         —         3         —         —           Net cash used in investing activities         (238)         (424)         (1,048)         (1,864)           Financing activities         402         (424)         (424)         (424)         (424)           Affiliate loans, net         9         305         491         852           Net change in commercial paper and credit facility draws         402         (416)         484         (443)           Debenture and term note issues, net of issue costs         —         796         —         796           Debenture and term note repayments         —         —         —         (7)         (6)           Class A units issued         —         —         —         718           Distributions to partners         (471)         (467)         (1,409)         (1,354)           Net cash provided by/(used in) financing activities         (60)         218         (441)         563           Effect of translation of foreign denominated cash and cash equivalents         (2)         —         (3)         (1)           Increase in cash and cash equivalents         216         19         205         20           Cash and cash equivalents at beginning of period         111	Long-term receivable from affiliate	1	5	10	14
Net cash used in investing activities(238)(424)(1,048)(1,864)Financing activities4ffiliate loans, net9305491852Net change in commercial paper and credit facility draws402(416)484(443)Debenture and term note issues, net of issue costs—796—796Debenture and term note repayments———(7)(6)Class A units issued————718Distributions to partners(471)(467)(1,409)(1,354)Net cash provided by/(used in) financing activities(60)218(441)563Effect of translation of foreign denominated cash and cash equivalents(2)—(3)(1)Increase in cash and cash equivalents2161920520Cash and cash equivalents at beginning of period1119712296	Acquisition	_	_	_	(13)
Financing activities  Affiliate loans, net  Net change in commercial paper and credit facility draws  Debenture and term note issues, net of issue costs  Debenture and term note repayments  Class A units issued  Distributions to partners  Net cash provided by/(used in) financing activities  Effect of translation of foreign denominated cash and cash equivalents  Cash and cash equivalents at beginning of period  Aug. 491  852  402  (416)  484  (443)  403  404  (416)  484  (443)  405  406	Changes in restricted cash	_	3	_	`—
Affiliate loans, net Net change in commercial paper and credit facility draws Debenture and term note issues, net of issue costs Debenture and term note repayments Class A units issued Distributions to partners  Net cash provided by/(used in) financing activities Effect of translation of foreign denominated cash and cash equivalents Clash and cash equivalents at beginning of period  9 305 491 852  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443)  402 (416) 484 (443) 484 (444) 484 (443) 484 (443) 484 (443) 484 (443) 484 (443) 484 (443) 484 (444) 484 (443) 484 (444) 484 (443) 484 (444) 484 (443) 484 (444) 484 (444) 484 (444) 484 (444) 484 (444) 484 (	Net cash used in investing activities	(238)	(424)	(1,048)	(1,864)
Net change in commercial paper and credit facility draws  Debenture and term note issues, net of issue costs  Debenture and term note repayments  Class A units issued  Distributions to partners  Net cash provided by/(used in) financing activities  Effect of translation of foreign denominated cash and cash equivalents  Cash and cash equivalents at beginning of period  Net cash provided by/(used in) financing activities  (416)  484  (443)  402  (416)  484  (443)  496  (7)  (6)  (7)  (6)  (471)  (467)  (1,409)  (1,354)  (441)  563  (2)  —  (3)  (1)  Increase in cash and cash equivalents  Cash and cash equivalents at beginning of period  111  97  122  96	Financing activities				
draws Debenture and term note issues, net of issue costs Debenture and term note repayments Debenture and term note repayments Class A units issued Distributions to partners Net cash provided by/(used in) financing activities Effect of translation of foreign denominated cash and cash equivalents Class A units issued Cash and cash equivalents Cash and cash equivalents Cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents (416) Cash and (413) Cash and (416) Cash and (41	Affiliate loans, net	9	305	491	852
Debenture and term note issues, net of issue costs — 796 — 796  Debenture and term note repayments — (7) (6)  Class A units issued — — 718  Distributions to partners (471) (467) (1,409) (1,354)  Net cash provided by/(used in) financing activities (60) 218 (441) 563  Effect of translation of foreign denominated cash and cash equivalents (2) — (3) (1)  Increase in cash and cash equivalents 216 19 205 20  Cash and cash equivalents at beginning of period 111 97 122 96	Net change in commercial paper and credit facility				
Debenture and term note repayments  Class A units issued  Distributions to partners  Net cash provided by/(used in) financing activities  Effect of translation of foreign denominated cash and cash equivalents  (2)  Cash and cash equivalents at beginning of period  (6)  (471)  (467)  (467)  (1,409)  (1,354)  (441)  563  (2)  — (3)  (1)  10  11  11  11  11  11  11  11  11		402	(416)	484	(443)
Class A units issued Distributions to partners  (471)  Net cash provided by/(used in) financing activities  Effect of translation of foreign denominated cash and cash equivalents  (2)  Increase in cash and cash equivalents  Cash and cash equivalents at beginning of period  718  (467)  (467)  (1,409)  (1,354)  (441)  563  (2)  — (3)  (1)  10  11  11  11  11  11  11  12  13  14  15  15  16  17  18  18  18  18  18  18  18  18  18	Debenture and term note issues, net of issue costs	_	796	_	796
Distributions to partners(471)(467)(1,409)(1,354)Net cash provided by/(used in) financing activities(60)218(441)563Effect of translation of foreign denominated cash and cash equivalents(2)—(3)(1)Increase in cash and cash equivalents2161920520Cash and cash equivalents at beginning of period1119712296	Debenture and term note repayments	_	_	(7)	(6)
Net cash provided by/(used in) financing activities(60)218(441)563Effect of translation of foreign denominated cash and cash equivalents(2)—(3)(1)Increase in cash and cash equivalents2161920520Cash and cash equivalents at beginning of period1119712296		_	_	_	
Effect of translation of foreign denominated cash and cash equivalents  (2) — (3) (1)  Increase in cash and cash equivalents  Cash and cash equivalents at beginning of period  111 97 122 96		(471)	(467)	(1,409)	(1,354)
cash equivalents(2)—(3)(1)Increase in cash and cash equivalents2161920520Cash and cash equivalents at beginning of period1119712296		(60)	218	(441)	563
Increase in cash and cash equivalents 216 19 205 20 Cash and cash equivalents at beginning of period 111 97 122 96					
Cash and cash equivalents at beginning of period 111 97 122 96	cash equivalents		_		
					20
Cash and cash equivalents at end of period 327 116 327 116					
	Cash and cash equivalents at end of period	327	116	327	116

# **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	September 30,	December 31,
(unaudited; millions of Canadian dollars)	2017	2016
Assets		
Current assets		
Cash and cash equivalents	327	122
Accounts receivable and other	494	550
Accounts receivable from affiliates	91	42
Loans to affiliates	7	3
	919	717
Property, plant and equipment, net	23,096	22,455
Long-term receivable from affiliate	714	782
Investment in affiliated company	514	514
Long-term investments	440	470
Restricted long-term investments	125	83
Deferred amounts and other assets	1,916	1,736
Intangible assets, net	103	103
Goodwill	29	29
Deferred income taxes	166	202
Total assets	28,022	27,091
Liabilities and partners' capital		<u> </u>
Current liabilities		
Accounts payable and other	1,000	824
Accounts payable to affiliates	317	487
Distributions payable to affiliates	182	179
Interest payable	56	56
Loans from affiliates (Note 10)	932	441
Current portion of long-term debt	17	16
	2,504	2,003
Long-term debt	6,501	6,043
Other long-term liabilities	1,380	1,939
Loans from affiliates (Note 10)	5,801	5,801
Deferred income taxes	2,198	1,774
	18,384	17,560
Contingencies		
Class C units (Note 6)	13,952	15,104
Class D units (Note 6)	522	341
Class E unit	475	475
	14,949	15,920
Partners' capital		
General partner's capital deficit	(8,758)	(8,758)
Limited partners' capital	1,074	_
Special interest rights	2,565	2,565
Accumulated other comprehensive loss (Note 7)	(192)	(196)
	(5,311)	(6,389)
Total liabilities and partners' capital	28,022	27,091

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

# 1. BASIS OF PRESENTATION

The accompanying unaudited interim consolidated financial statements of Enbridge Income Partners LP (EIPLP) have been prepared in accordance with generally accepted accounting principles in the United States of America (U.S. GAAP) for interim consolidated financial information. They do not include all of the information and notes required by U.S. GAAP for annual consolidated financial statements and should therefore be read in conjunction with EIPLP's audited annual consolidated financial statements and notes for the year ended December 31, 2016. In the opinion of management, the interim consolidated financial statements contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly EIPLP's financial position, results of operations and cash flows for the interim periods reported. These interim consolidated financial statements follow the same significant accounting policies as those included in EIPLP's annual consolidated financial statements for the year ended December 31, 2016, except for the adoption of new standards (*Note 2*) and the presentation of Cash and cash equivalents to include Bank indebtedness, discussed below. Amounts are stated in Canadian dollars unless otherwise noted.

Effective September 30, 2017, EIPLP combined Cash and cash equivalents and amounts previously presented as Bank indebtedness where the corresponding bank accounts are subject to cash pooling arrangements. As at September 30, 2017, \$196 million (December 31, 2016 - \$171 million) of Bank indebtedness has been combined within Cash and cash equivalents. Net cash provided by/(used in) financing activities in EIPLP's Consolidated Statements of Cash Flows for the three and nine month periods ended September 30, 2016 have increased by \$91 million and decreased by \$3 million, respectively, to reflect this change.

EIPLP's operations and earnings for interim periods can be affected by seasonal fluctuations such as the supply of and demand for crude oil and natural gas, and may not be indicative of annual results.

# 2. CHANGES IN ACCOUNTING POLICIES

# **ADOPTION OF NEW STANDARDS**

# Simplifying the Measurement of Goodwill Impairment

Effective January 1, 2017, EIPLP early adopted Accounting Standards Update (ASU) 2017-04 and applied the standard on a prospective basis. Under the new guidance, goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value; this amount should not exceed the carrying amount of goodwill. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

# Clarifying the Definition of a Business in an Acquisition

Effective January 1, 2017, EIPLP early adopted ASU 2017-01 on a prospective basis. The new standard was issued with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (disposals) of assets or businesses. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

# **Accounting for Intra-Entity Asset Transfers**

Effective January 1, 2017, EIPLP early adopted ASU 2016-16 on a modified retrospective basis. The new standard was issued with the intent of improving the accounting for the income tax consequences of intraentity asset transfers other than inventory. Under the new guidance, an entity should recognize the income tax consequences of an intra-entity transfer of an asset, other than inventory, when the transfer

occurs. The adoption of the pronouncement did not have a material impact on EIPLP's consolidated financial statements.

# **FUTURE ACCOUNTING POLICY CHANGES**

# Improvements to Accounting for Hedging Activities

ASU 2017-12 was issued in August 2017 with the main objective of better aligning a company's risk management activities and the resulting hedge accounting reflected in the financial statements. The amendments allow cash flow hedging of contractually specified components in financial and non-financial items and make fair value hedges of interest rate risks more effective in certain circumstances. Under the new guidance, hedge ineffectiveness is no longer required to be measured and hedging instruments' fair value changes will be recorded in the same income statement line as the hedged item. The ASU also allows the initial quantitative hedge effectiveness assessment to be performed at any time before the end of the quarter in which the hedge is designated. After initial quantitative testing is performed, an ongoing qualitative effectiveness assessment is permitted. EIPLP is currently assessing the impact of the new standard on the consolidated financial statements. The accounting update is effective for annual and interim periods beginning after December 15, 2018, with early adoption permitted, and is to be applied on a modified retrospective basis.

# **Accounting for Credit Losses**

ASU 2016-13 was issued in June 2016 with the intent of providing financial statement users with more useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. Current treatment uses the incurred loss methodology for recognizing credit losses that delays the recognition until it is probable a loss has been incurred. The amendment adds a new impairment model, known as the current expected credit loss model, which is based on expected losses rather than incurred losses. Under the new guidance, an entity recognizes as an allowance its estimate of expected credit losses, which the Financial Accounting Standards Board believes will result in more timely recognition of such losses. EIPLP is currently assessing the impact of the new standard on its consolidated financial statements. The accounting update is effective for annual and interim periods beginning on or after December 15, 2019.

# **Recognition of Leases**

ASU 2016-02 was issued in February 2016 with the intent to increase transparency and comparability among organizations. It requires lessees of operating lease arrangements to recognize lease assets and lease liabilities on the statement of financial position and disclose additional key information about lease agreements. The accounting update also replaces the current definition of a lease and requires that an arrangement be recognized as a lease when a customer has the right to obtain substantially all of the economic benefits from the use of an asset, as well as the right to direct the use of the asset. EIPLP is currently gathering a complete inventory of its lease contracts in order to assess the impact of the new standard on its consolidated financial statements. The accounting update is effective for fiscal years beginning after December 15, 2018 and is to be applied using a modified retrospective approach.

# **Revenue from Contracts with Customers**

ASU 2014-09 was issued in 2014 with the intent of significantly enhancing consistency and comparability of revenue recognition practices across entities and industries. The new standard establishes a single, principles-based five-step model to be applied to all contracts with customers and introduces new and enhanced disclosure requirements. The standard is effective January 1, 2018. The new revenue standard permits either a full retrospective method of adoption with restatement of all prior periods presented, or a modified retrospective method with the cumulative effect of applying the new standard recognized as an adjustment to opening retained earnings in the period of adoption. EIPLP has decided to adopt the new revenue standard using the modified retrospective method.

EIPLP has reviewed a sample of its revenue contracts in order to evaluate the effect of the new standard on its revenue recognition practices. Based on EIPLP's initial assessment, estimates of variable consideration which will be required under the new standard for certain contracts may result in changes to

the pattern or timing of revenue recognition for those contracts. While EIPLP has not yet completed the assessment, EIPLP's preliminary view is that it does not expect these changes will have a material impact on revenue or earnings. EIPLP has also developed and tested processes to generate the disclosures required under the new standard.

# 3. SEGMENTED INFORMATION

	Liquids	Gas	Green	Eliminations	
Three months ended September 30, 2017	Pipelines	Pipelines	Power	and Other	Consolidated
(millions of Canadian dollars)					
Revenues	1,157	_	66	_	1,223
Operating and administrative	(293)	_	(17)	(1)	(311)
Depreciation and amortization	(140)	_	(27)	_	(167)
Environmental costs, net of recoveries	2	_	_	_	2
	726	_	22	(1)	747
Income from equity investments	_	49	(1)	_	48
Other income/(expense)	24	2	1	(11)	16
Earnings/(loss) before interest and income taxes	750	51	22	(12)	811
Capital expenditures	251	_	2	_	253

Three months ended September 30, 2016	Liquids Pipelines	Gas Pipelines	Green Power	Eliminations and Other	Consolidated
(millions of Canadian dollars)					
Revenues	780	_	73	_	853
Operating and administrative	(320)	_	(18)	2	(336)
Depreciation and amortization	(129)	_	(27)	_	(156)
	331	_	28	2	361
Income from equity investments	_	47	_	_	47
Other income	13	_		15	28
Earnings before interest and income taxes	344	47	28	17	436
Capital expenditures	425	_	1		426

	Liquids	Gas	Green	Eliminations	
Nine months ended September 30, 2017	Pipelines	Pipelines	Power	and Other	Consolidated
(millions of Canadian dollars)					
Revenues	3,114	_	234	_	3,348
Operating and administrative	(854)	_	(47)	(5)	(906)
Depreciation and amortization	(408)	_	(82)	_	(490)
Environmental costs, net of recoveries	6	_	_	_	6
	1,858	_	105	(5)	1,958
Income from equity investments	_	152	_	_	152
Other income/(expense)	55	4	1	(12)	48
Earnings/(loss) before interest and income taxes	1,913	156	106	(17)	2,158
Capital expenditures	993	_	5	_	998

	Liquids	Gas	Green	Eliminations	
Nine months ended September 30, 2016	Pipelines	Pipelines	Power	and Other	Consolidated
(millions of Canadian dollars)					
Revenues	2,903	_	232	_	3,135
Operating and administrative	(928)	_	(48)	_	(976)
Depreciation and amortization	(394)	_	(81)	_	(475)
Environmental costs, net of recoveries	5	_	_	_	5
	1,586	_	103	_	1,689
Income from equity investments	_	147	_	_	147
Other income/(expense)	47	8	_	(10)	45
Earnings/(loss) before interest and income taxes	1,633	155	103	(10)	1,881
Capital expenditures	1,825	_	2	_	1,827

# **TOTAL ASSETS**

	September 30,	December 31,
	2017	2016
(millions of Canadian dollars)		
Liquids Pipelines	24,434	23,623
Gas Pipelines	394	423
Green Power	2,170	2,254
Eliminations and Other	1,024	791
	28,022	27,091

# 4. DEBT

# **CREDIT FACILITIES**

		September 30, 2017		
	Maturity	Total		_
	Dates	Facilities	Draws <sup>1</sup>	Available
(millions of Canadian dollars)				
Enbridge Pipelines Inc.	2019	3,000	1,499	1,501
Enbridge Southern Lights LP	2019	5	_	5
Total committed credit facilities		3,005	1,499	1,506

<sup>1</sup> Includes facility draws and commercial paper issuances that are back-stopped by the credit facility.

Certain credit facilities serve as a back-stop to the commercial paper programs and EIPLP has the option to extend the facilities, which are currently set to mature in 2019.

As at September 30, 2017, commercial paper and credit facility draws of \$1,499 million (December 31, 2016 - \$1,032 million) are supported by the availability of long-term committed credit facilities and therefore have been classified as long-term debt.

# **DEBT COVENANTS**

EIPLP's subsidiary, Enbridge Pipelines Inc. (EPI), was in compliance with all terms and conditions of its committed credit facility agreements and Trust Indenture as at September 30, 2017.

# 5. ASSET RETIREMENT OBLIGATION

During the nine months ended September 30, 2017, EIPLP recognized asset retirement obligations (ARO) in the amount of \$46 million (2016 - \$43 million), primarily relating to the Canadian portion of the Line 3 Replacement Program.

EIPLP records ARO at fair value in the period in which they can be reasonably determined. Fair value is determined based on expected future cash flows and estimated retirement periods, as well as discount and inflation rates. As at September 30, 2017, ARO of \$117 million (December 31, 2016 - \$71 million) was classified within Other long-term liabilities on the Consolidated Statements of Financial Position.

# 6. PARTNERS' CAPITAL

# **EXCHANGEABLE UNITS** Class C Units

	2017		201	6
	Number		Number	
Nine months ended September 30,	of units	Amount	of units	Amount
(millions of Canadian dollars; number of units in millions)				
Balance at beginning of period	443	15,104	443	12,189
Excess purchase price over historical carrying				
value acquired allocation	_			(7)
Earnings allocation	_	649	_	578
Class C unit distribution	_	(714)	_	(714)
	443	15,039	443	12,046
Fair market value adjustment	_	(1,087)	_	2,748
Balance at end of period	443	13,952	443	14,794

# **Class D Units**

	201	2017		6
Nine months ended September 30,	Number of units	Amount	Number of units	Amount
(millions of Canadian dollars; number of units in millions)				
Balance at beginning of period	10	341	1	38
Class D units issued <sup>1</sup>	6	219	7	196
Earnings allocation	_	24		10
Class D unit distribution <sup>2</sup>	1	(22)		(8)
	17	562	8	236
Fair market value adjustment	_	(40)	_	28
Balance at end of period	17	522	8	264

Class D units issued on payment of Temporary Performance Distribution Right distributions.
 0.6 million (2016 - 0.2 million) Class D units issued on payment of Class D unit distributions.

# 7. COMPONENTS OF ACCUMULATED OTHER COMPREHENSIVE LOSS

Changes in Accumulated other comprehensive loss (AOCI) for the nine months ended September 30, 2017 and 2016 are as follows:

		Cumulative	
	Cash Flow	Translation	
	Hedges	Adjustment	Total
(millions of Canadian dollars)			
Balance at January 1, 2017	(269)	73	(196)
Other comprehensive income/(loss) retained in AOCI	56	(42)	14
Other comprehensive (income)/loss reclassified to earnings			
Interest rate contracts <sup>1</sup>	15	_	15
Commodity contracts <sup>2</sup>	(6)	_	(6)
	65	(42)	23
Tax impact			
Income tax on amounts retained in AOCI	(16)	_	(16)
Income tax on amounts reclassified to earnings	(3)	_	(3)
	(19)	_	(19)
Balance at September 30, 2017	(223)	31	(192)

		Cumulative	
	Cash Flow	Translation	
	Hedges	Adjustment	Total
(millions of Canadian dollars)			
Balance at January 1, 2016	(172)	88	(84)
Other comprehensive loss retained in AOCI	(287)	(28)	(315)
Other comprehensive (income)/loss reclassified to earnings			
Interest rate contracts <sup>1</sup>	21	_	21
Commodity contracts <sup>2</sup>	(7)	_	(7)
	(273)	(28)	(301)
Tax impact			
Income tax on amounts retained in AOCI	77	_	77
Income tax on amounts reclassified to earnings	(4)	_	(4)
	73	_	73
Balance at September 30, 2016	(372)	60	(312)

<sup>1</sup> Reported within Interest expense in the Consolidated Statements of Earnings.

# 8. RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

# **MARKET RISK**

EIPLP's earnings, cash flows and other comprehensive income (OCI) are subject to movements in foreign exchange rates, interest rates, and commodity prices (collectively, market risk). Formal risk management policies, processes and systems have been designed to mitigate these risks.

The following summarizes the types of market risks to which EIPLP is exposed and the risk management instruments used to mitigate them. EIPLP uses a combination of qualifying and non-qualifying derivative instruments to manage the risks noted below.

<sup>2</sup> Reported within Electricity sales revenues and Other income/(expense) in the Consolidated Statements of Earnings.

## **Interest Rate Risk**

EIPLP's earnings, cash flows and OCI are exposed to short-term interest rate variability due to the regular repricing of its variable rate debt, primarily commercial paper. Pay fixed-receive floating interest rate swaps are used to hedge against the effect of future interest rate movements. EIPLP has implemented a program to significantly mitigate the volatility of short-term interest rates on interest expense with the execution of floating to fixed rate interest rate swaps with an average swap rate of 2.2%.

EIPLP's earnings, cash flows and OCI are also exposed to variability in longer term interest rates ahead of anticipated fixed rate debt issuances. Forward starting interest rate swaps are used to hedge against the effect of future interest rate movements. EIPLP has implemented a program to significantly mitigate its exposure to long-term interest rate variability on select forecast term debt issuances with the execution of floating to fixed rate interest rate swaps with an average swap rate of 3.1%.

EIPLP's portfolio mix of fixed and variable rate debt instruments is managed at the Fund Group level, which is comprised of Enbridge Income Fund, Enbridge Commercial Trust, EIPLP and its subsidiaries and investees.

# Foreign Exchange Risk

EIPLP generates certain revenues, incurs expenses and holds investments and subsidiaries that are denominated in currencies other than Canadian dollars. As a result, EIPLP's earnings, cash flows and OCI are exposed to fluctuations resulting from foreign exchange rate variability.

EIPLP has implemented a policy whereby, at a minimum, it hedges a level of foreign currency denominated cash flow exposures over a five year forecast horizon. A combination of qualifying and non-qualifying derivative instruments is used to hedge anticipated foreign currency denominated revenues and expenses, and to manage variability in cash flows.

# **Commodity Price Risk**

EIPLP's earnings, cash flows and OCI are exposed to changes in commodity prices as a result of its ownership interest in certain assets and investments. These commodities primarily consist of crude oil and power. EIPLP employs financial derivative instruments to fix a portion of the variable price exposures that arise from physical transactions involving these commodities. EIPLP may use a combination of qualifying and non-qualifying derivative instruments to manage commodity price risk.

# **TOTAL DERIVATIVE INSTRUMENTS**

The following table summarizes the Consolidated Statements of Financial Position location and carrying value of EIPLP's derivative instruments.

EIPLP generally has a policy of entering into individual International Swaps and Derivatives Association, Inc. agreements, or other similar derivative agreements, with the majority of its derivative counterparties. These agreements provide for the net settlement of derivative instruments outstanding with specific counterparties in the event of bankruptcy or other significant credit event, and would reduce EIPLP's credit risk exposure on derivative asset positions outstanding with the counterparties in these particular circumstances. The following table also summarizes the maximum potential settlement in the event of these specific circumstances. All amounts are presented gross in the Consolidated Statements of Financial Position.

	Derivative		Total Gross		
	Instruments	Non-Qualifying	Derivative	Amounts	Total Net
	Used as Cash	Derivative	Instruments	Available for	Derivative
September 30, 2017	Flow Hedges	Instruments	as Presented	Offset	Instruments
(millions of Canadian dollars)					
Accounts receivable and other					
Foreign exchange contracts	_	13	13	(1)	12
Interest rate contracts	5	_	5	(1)	4
Commodity contracts	8	_	8	(7)	1
	13	13	<b>26</b> <sup>1</sup>	(9)	17
Deferred amounts and other assets					
Foreign exchange contracts	1	17	18	_	18
Interest rate contracts	3	_	3	(2)	1
Commodity contracts	19	_	19	(17)	2
	23	17	40	(19)	21
Accounts payable and other					
Foreign exchange contracts	_	(257)	(257)	1	(256)
Interest rate contracts	(2)		(2)	1	(1)
Commodity contracts	_	(33)	(33)	7	(26)
	(2)	(290)	(292)2	9	(283)
Other long-term liabilities					
Foreign exchange contracts	_	(757)	(757)	_	(757)
Interest rate contracts	(95)	<del>-</del>	(95)	2	(93)
Commodity contracts	_	(140)	(140)	17	(123)
	(95)	(897)	(992)	19	(973)
Total net derivative asset/(liability)					
Foreign exchange contracts	1	(984)	(983)	_	(983)
Interest rate contracts	(89)		(89)	_	(89)
Commodity contracts	27	(173)	(146)	_	(146)
	(61)	(1,157)	(1,218)	_	(1,218)

	Derivative		Total Gross		
	Instruments	Non-Qualifying	Derivative	Amounts	Total Net
	Used as Cash	Derivative	Instruments	Available for	Derivative
December 31, 2016	Flow Hedges	Instruments	as Presented	Offset	Instruments
(millions of Canadian dollars)					
Accounts receivable and other					
Foreign exchange contracts	_	5	5	(1)	4
Interest rate contracts	1	_	1	(1)	_
Commodity contracts	9	_	9	(6)	3
	10	5	15 ¹	(8)	7
Deferred amounts and other assets					
Foreign exchange contracts	2	_	2	_	2
Commodity contracts	8	_	8	(7)	1
	10	_	10	(7)	3
Accounts payable and other					
Foreign exchange contracts	_	(405)	(405)	1	(404)
Interest rate contracts	(2)	_	(2)	1	(1)
Commodity contracts	_	(36)	(36)	6	(30)
	(2)	(441)	(443) <sup>2</sup>	8	(435)
Other long-term liabilities					
Foreign exchange contracts	_	(1,355)	(1,355)	_	(1,355)
Interest rate contracts	(128)	_	(128)	_	(128)
Commodity contracts	_	(164)	(164)	7	(157)
	(128)	(1,519)	(1,647)	7	(1,640)
Total net derivative asset/(liability)					
Foreign exchange contracts	2	(1,755)	(1,753)	_	(1,753)
Interest rate contracts	(129)	_	(129)	_	(129)
Commodity contracts	17	(200)	(183)	_	(183)
	(110)	(1,955)	(2,065)	_	(2,065)

<sup>1</sup> Reported within Accounts receivable and other (2017 - \$12 million; 2016 - \$10 million) and Accounts receivable from affiliates (2017 - \$14 million; 2016 - \$5 million) on the Consolidated Statements of Financial Position.

The following table summarizes the maturity and notional principal or quantity outstanding related to EIPLP's derivative instruments.

September 30, 2017	2017	2018	2019	2020	2021	Thereafter
Interest rate contracts - short-term borrowings (millions of Canadian						
dollars)	173	1,227	81	25	25	191
Interest rate contracts - long-term debt (millions of Canadian dollars)	_	1,170	200	_	_	_
Foreign exchange contracts - United States dollar forwards - sell						
(millions of United States dollars)	739	1,612	1,807	2,060	565	222
Foreign exchange contracts - United States dollar forwards -						
purchase (millions of United States dollars)	421	2	2	2	_	_
Commodity contracts - power (megawatts per hour (MW/H))	35	30	31	35	(3)	(43)

December 31, 2016	2017	2018	2019	2020	2021	Thereafter
Interest rate contracts - short-term borrowings (millions of Canadian						
dollars)	736	1,227	81	25	25	191
Interest rate contracts - long-term debt (millions of Canadian dollars)	_	1,170	200	_	_	_
Foreign exchange contracts - United States dollar forwards - sell						
(millions of United States dollars)	1,859	1,612	1,807	1,826	565	222
Foreign exchange contracts - United States dollar forwards -						
purchase (millions of United States dollars)	317	2	2	2	_	_
Commodity contracts - power (MW/H)	40	30	31	35	(3)	(43)

<sup>2</sup> Reported within Accounts payable and other (2017 - \$5 million; 2016 - \$10 million) and Accounts payable to affiliates (2017 - \$287 million; 2016 - \$433 million) on the Consolidated Statements of Financial Position.

# The Effect of Derivative Instruments on the Statements of Earnings and Comprehensive Income The following table presents the effect of cash flow hedges on EIPLP's consolidated earnings and consolidated comprehensive income, before the effect of income taxes.

	Three mor Septem	nths ended ober 30,	Nine months ended September 30,		
	2017	2016	2017	2016	
(millions of Canadian dollars)				_	
Amount of unrealized gains/(loss) recognized in OCI					
Cash flow hedges					
Foreign exchange contracts	(1)	_	(1)	(1)	
Interest rate contracts	36	147	39	(100)	
Commodity contracts	4	13	16	` 10 <sup>°</sup>	
	39	160	54	(91)	
Amount of (gains)/loss reclassified from AOCI to					
earnings (effective portion)					
Interest rate contracts <sup>1</sup>	7	5	19	11	
Commodity contracts <sup>2</sup>	(2)	(2)	(6)	(7)	
	5	3	13	4	
Amount of (gains)/loss reclassified from AOCI to					
earnings (ineffective portion and amount excluded from effectiveness testing)					
Interest rate contracts <sup>1</sup>	(2)	10	(2)	10	
	(2)	10	(2)	10	

<sup>1</sup> Reported within Interest income/(expense) in the Consolidated Statements of Earnings.

EIPLP estimates that a gain of \$11 million of AOCI related to cash flow hedges will be reclassified to earnings in the next 12 months. Actual amounts reclassified to earnings depend on the interest rates, foreign exchange rates and commodity prices in effect when derivative contracts that are currently outstanding mature. For all forecasted transactions, the maximum term over which EIPLP is hedging exposures to the variability of cash flows is 27 months at September 30, 2017.

# **Non-Qualifying Derivatives**

The following table presents the unrealized gains and losses associated with changes in the fair value of EIPLP's non-qualifying derivatives.

		Three months ended September 30,		ths ended nber 30,
	<b>2017</b> 2016		2017	2016
(millions of Canadian dollars)				
Foreign exchange contracts <sup>1</sup>	357	13	771	621
Commodity contracts <sup>2</sup>	4	(16)	27	(23)
Total unrealized derivative fair value gain/(loss)	361	(3)	798	598

<sup>1</sup> For the respective nine months ended period, reported within Transportation and other services revenues (2017 - \$725 million gain; 2016 - \$580 million gain) and Other income/(expense) (2017 - \$46 million gain; 2016 - \$41 million gain) in the Consolidated Statements of Earnings.

<sup>2</sup> Reported within Electricity sales revenues and Other income/(expense) in the Consolidated Statements of Earnings.

<sup>2</sup> For the respective nine months ended period, reported within Transportation and other services revenues (2017 - \$5 million gain; 2016 - \$4 million loss) and Operating and administrative expense (2017 - \$22 million gain; 2016 - \$19 million loss) in the Consolidated Statements of Earnings.

# LIQUIDITY RISK

Liquidity risk is the risk EIPLP will not be able to meet its financial obligations, including commitments and guarantees, as they become due. In order to manage this risk, EIPLP forecasts cash requirements over the near and long term to determine whether sufficient funds will be available when required. EIPLP generates cash from operations, commercial paper issuances and credit facility draws, through the periodic issuance of public term debt and issuance of units to its partners. Additionally, to ensure ongoing liquidity and to mitigate the risk of market disruption, EIPLP maintains a level of committed bank credit facilities. EIPLP actively manages its bank funding sources to optimize pricing and other terms. Additional liquidity, if necessary, is expected to be available through intercompany transactions with Enbridge Inc. (Enbridge) or other related entities.

# **CREDIT RISK**

Entering into derivative financial instruments may result in exposure to credit risk. Credit risk arises from the possibility that a counterparty will default on its contractual obligations. In order to mitigate this risk, EIPLP enters into risk management transactions primarily with institutions that possess investment grade credit ratings. Credit risk relating to derivative counterparties is mitigated by credit exposure limits and contractual requirements, netting arrangements and ongoing monitoring of counterparty credit exposure using external credit rating services and other analytical tools.

EIPLP had group credit concentrations and maximum credit exposure, with respect to derivative instruments, in the following counterparty segments:

	September 30, 2017	December 31, 2016
(millions of Canadian dollars)		
Canadian financial institutions	10	1
United States financial institutions	1	1
European financial institutions	17	2
Other¹	11	5
	39	9

<sup>1</sup> Other is comprised of primarily Enbridge and its affiliates.

Derivative assets are adjusted for non-performance risk of EIPLP's counterparties using their credit default swap spread rates, and are reflected in the fair value. For derivative liabilities, EIPLP's non-performance risk is considered in the valuation.

Credit risk also arises from trade and other long-term receivables, and is mitigated through credit exposure limits, contractual requirements, assessment of credit ratings and netting arrangements. Generally, EIPLP classifies and provides for receivables older than 30 days as past due. The maximum exposure to credit risk related to non-derivative financial assets is their carrying value.

## **FAIR VALUE MEASUREMENTS**

EIPLP's financial assets and liabilities measured at fair value on a recurring basis include derivative instruments. EIPLP also discloses the fair value of other financial instruments not measured at fair value. The fair value of financial instruments reflects EIPLP's best estimates of market value based on generally accepted valuation techniques or models and are supported by observable market prices and rates. When such values are not available, EIPLP uses discounted cash flow analysis from applicable yield curves based on observable market inputs to estimate fair value.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

EIPLP categorizes its derivative instruments measured at fair value into one of three different levels depending on the observability of the inputs employed in the measurement.

### Level 1

Level 1 includes derivatives measured at fair value based on unadjusted quoted prices for identical assets and liabilities in active markets that are accessible at the measurement date. An active market for a derivative is considered to be a market where transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. EIPLP does not have any financial instruments valued using Level 1 inputs.

## Level 2

Level 2 includes derivative valuations determined using directly or indirectly observable inputs other than quoted prices included within Level 1. Derivatives in this category are valued using models or other industry standard valuation techniques derived from observable market data. Such valuation techniques include inputs such as quoted forward prices, time value, volatility factors and broker quotes that can be observed or corroborated in the market for the entire duration of the derivative. Derivatives valued using Level 2 inputs include non-exchange traded derivatives such as over-the-counter foreign exchange forward contracts and interest rate swaps for which observable inputs can be obtained.

EIPLP has also categorized the fair value of its Investment in affiliated company and long-term debt as Level 2. The fair value is based on quoted market prices for instruments of similar yield, credit risk and tenor.

### Level 3

Level 3 includes derivative valuations based on inputs which are less observable, unavailable or where the observable data does not support a significant portion of the derivatives' fair value. Generally, Level 3 derivatives are longer dated transactions, occur in less active markets, occur at locations where pricing information is not available or have no binding broker quote to support Level 2 classification. EIPLP has developed methodologies, benchmarked against industry standards, to determine fair value for these derivatives based on extrapolation of observable future prices and rates. Derivatives valued using Level 3 inputs include long-dated derivative power contracts, basis swaps, commodity swaps, power and energy swaps, options and long-dated commodity derivative contracts.

EIPLP uses the most observable inputs available to estimate the fair value of its derivatives. When possible, EIPLP estimates the fair value of its derivatives based on quoted market prices. If quoted market prices are not available, EIPLP uses estimates from third party brokers. For non-exchange traded derivatives classified in Levels 2 and 3, EIPLP uses standard valuation techniques to calculate the estimated fair value. These methods include discounted cash flows for forwards and swaps and Black-Scholes-Merton pricing models for options. Depending on the type of derivative and nature of the underlying risk, EIPLP uses observable market prices (interest, foreign exchange and commodity) and volatility as primary inputs to these valuation techniques. Finally, EIPLP considers its own credit default swap spread as well as the credit default swap spreads associated with its counterparties in its estimation of fair value.

# **Fair Value of Derivatives**

EIPLP has categorized its derivative assets and liabilities measured at fair value as follows:

September 30, 2017	Level 1	Level 2	Level 3	Total Gross Derivative Instruments
(millions of Canadian dollars)				
Financial assets				
Current derivative assets				
Foreign exchange contracts	_	13	_	13
Interest rate contracts	_	5	_	5
Commodity contracts	_	_	8	8
<u> </u>	_	18	8	26
Long-term derivative assets				
Foreign exchange contracts	_	18	_	18
Interest rate contracts	_	3	_	3
Commodity contracts	_	_	19	19
	_	21	19	40
Financial liabilities				
Current derivative liabilities				
Foreign exchange contracts	_	(257)	_	(257)
Interest rate contracts	_	(2)	_	(2)
Commodity contracts	_	(1)	(32)	(33)
	_	(260)	(32)	(292)
Long-term derivative liabilities		, ,	1	, ,
Foreign exchange contracts	_	(757)	_	(757)
Interest rate contracts	_	(95)	_	(95)
Commodity contracts	_	`—´	(140)	(140)
·	_	(852)	(140)	(992)
Total net financial liability		• •	<u> </u>	` '
Foreign exchange contracts	_	(983)	_	(983)
Interest rate contracts	_	`(89)	_	(89)
Commodity contracts	_	(1)	(145)	(146)
	_	(1,073)	(145)	(1,218)

				Total Gross Derivative
December 31, 2016	Level 1	Level 2	Level 3	Instruments
(millions of Canadian dollars)				
Financial assets				
Current derivative assets				
Foreign exchange contracts	_	5	_	5
Interest rate contracts	_	1	_	1
Commodity contracts	_	_	9	9
	_	6	9	15
Long-term derivative assets				
Foreign exchange contracts	_	2	_	2
Commodity contracts	_	_	8	8
	_	2	8	10
Financial liabilities				
Current derivative liabilities				
Foreign exchange contracts	_	(405)	_	(405)
Interest rate contracts	_	(2)	_	(2)
Commodity contracts		(2)	(34)	(36)
		(409)	(34)	(443)
Long-term derivative liabilities				
Foreign exchange contracts	_	(1,355)	_	(1,355)
Interest rate contracts	_	(128)	_	(128)
Commodity contracts	_	_	(164)	(164)
		(1,483)	(164)	(1,647)
Total net financial liability				
Foreign exchange contracts	_	(1,753)	_	(1,753)
Interest rate contracts	_	(129)	_	(129)
Commodity contracts	_	(2)	(181)	(183)
		(1,884)	(181)	(2,065)

Total Cross

The significant unobservable inputs used in fair value measurement of Level 3 derivative instruments were as follows:

					Weighted	
		Unobservable	Minimum	Maximum	Average	Unit of
September 30, 2017	Fair Value	Input	Price	Price	Price	Measurement
(fair value in millions of Canadian dollars)						
Commodity contracts - financial <sup>1</sup>						
Power	(145)	Forward power price	24.25	62.88	46.73	\$/MW/H

<sup>1</sup> Financial and physical forward commodity contracts are valued using a market approach valuation technique.

If adjusted, the significant unobservable inputs disclosed in the table above would have a direct impact on the fair value of EIPLP's Level 3 derivative instruments. The significant unobservable inputs used in the fair value measurement of Level 3 derivative instruments include forward commodity prices and for option contracts, price volatility. Changes in forward commodity prices could result in significantly different fair values for EIPLP's Level 3 derivatives. Changes in price volatility would change the value of the option contracts. Generally, a change in the estimate of forward commodity prices is unrelated to a change in the estimate of price volatility.

Changes in net fair value of derivative assets and liabilities classified as Level 3 in the fair value hierarchy were as follows:

	Nine mon	Nine months ended		
	Septem	ıber 30,		
	2017	2016		
(millions of Canadian dollars)				
Level 3 net derivative liability at beginning of period	(181)	(173)		
Total gains/(loss), unrealized				
Included in earnings <sup>1</sup>	26	(15)		
Included in OCI	10	2		
Level 3 net derivative liability at end of period	(145)	(186)		

<sup>1</sup> Reported within Transportation and other services revenues and Operating and administrative expense in the Consolidated Statements of Earnings.

EIPLP's policy is to recognize transfers as at the last day of the reporting period. There were no transfers between levels as at September 30, 2017 or 2016.

# **Fair Value of Other Financial Instruments**

EIPLP has Restricted long-term investments held in trust totalling \$125 million as at September 30, 2017 (December 31, 2016 - \$83 million) which are recognized at fair value.

At September 30, 2017, EIPLP's long-term debt had a carrying value of \$6,537 million (December 31, 2016 - \$6,078 million) before debt issuance costs and a fair value of \$6,887 million (December 31, 2016 - \$6,549 million).

At September 30, 2017, EPI, a subsidiary of EIPLP, had an investment of \$514 million (December 31, 2016 - \$514 million) in non-voting, redeemable Series A Preferred Shares in Enbridge Employee Services Canada Inc., a subsidiary of Enbridge. EIPLP has classified this investment in affiliated company as available-for-sale debt security and carries it at fair value, with changes in fair value recorded in OCI. As at September 30, 2017, the fair value of this investment approximates its cost and redemption value.

EIPLP holds Southern Lights Class A Units, providing defined, scheduled and fixed distributions that represent the equity cash flows derived from the core rate base of Southern Lights US until June 30, 2040. At September 30, 2017, EIPLP's investment had a carrying value of \$733 million (December 31, 2016 - \$801 million) included in Accounts receivable from affiliates and Long-term receivable from affiliate on the Consolidated Statements of Financial Position and a fair value of \$667 million (December 31, 2016 - \$756 million).

# 9. INCOME TAXES

The effective income tax rates for the three and nine months ended September 30, 2017 were 19.7% and 18.1% (2016 - 10.2% and 16.7%), respectively. The period-over-period increase in the effective tax rate for the three months ended September 30, 2017 is primarily due to the effects of rate-regulated accounting and other permanent items relative to higher earnings in 2017.

# 10. RELATED PARTY TRANSACTIONS

# **LOANS FROM AFFILIATES**

The following loans from affiliates are evidenced by formal loan agreements:

		September 30, 2017		December 31, 2016	
		Weighted		Weighted	
		Average		Average	
		Interest		Interest	
	Maturity	Rate	Amount	Rate	Amount
(millions of Canadian dollars)					
Enbridge	2020-2064	4.6%	4,191	4.5%	4,191
Enbridge	2025	4.0%	124	4.0%	124
Enbridge	Current	—%	134	—%	134
ENF	Current	4.3%	91	4.3%	78
ECT	Current	2.4%	707	2.0%	229
ECT	2020	7.1%	100	7.1%	100
Enbridge	2045	4.0%	734	4.0%	734
Enbridge	2045	4.0%	652	4.0%	652
			6,733		6,242
Current portion of loans from affiliates			(932)		(441)
			5,801	•	5,801

# 11. CONTINGENCIES

# **LITIGATION**

EIPLP and its subsidiaries and investees are subject to various legal and regulatory actions and proceedings which arise in the normal course of business, including interventions in regulatory proceedings and challenges to regulatory approvals and permits by special interest groups. While the final outcome of such actions and proceedings cannot be predicted with certainty, management believes that the resolution of such actions and proceedings will not have a material impact on its interim consolidated financial position or results of operations.